

OECD/INFE Webinar: Financial resilience and financial literacy: challenges and lessons beyond the Covid-19 crisis







FINANCIAL RESILIENCE AND FINANCIAL LITERACY: COVID-19 CRISIS AND BEYOND

Flore-Anne MESSY Opening Remarks

2 December 2020 | 10 a.m.-12:30 p.m. CET







1. Challenges to financial resilience and literacy



2. OECD/INFE policy tools and guidance

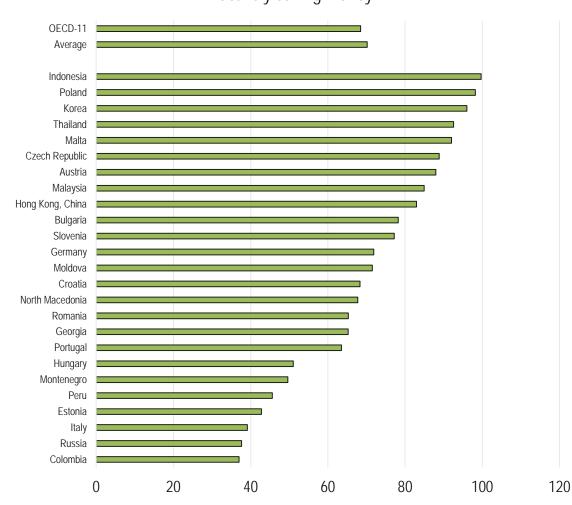


3. Webinar series and today's agenda

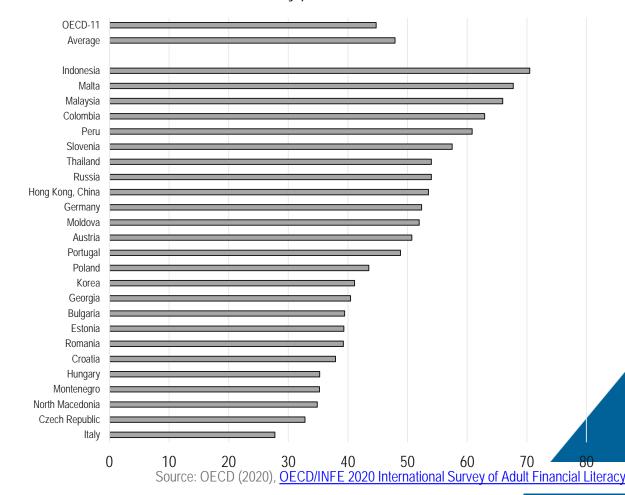


LIMITED FINANCIAL LITERACY AROUND SAVING AND PLANNING

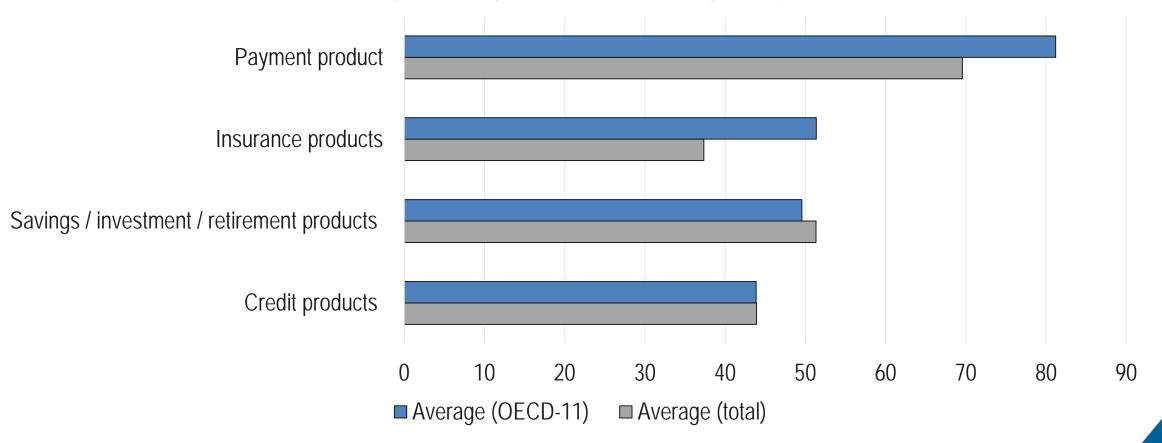
Active saving: Percentage of adults who responded they were actively saving money



Long term financial goals: Percentage of respondents who suggested they have a long-term financial goal towards which they plan and save



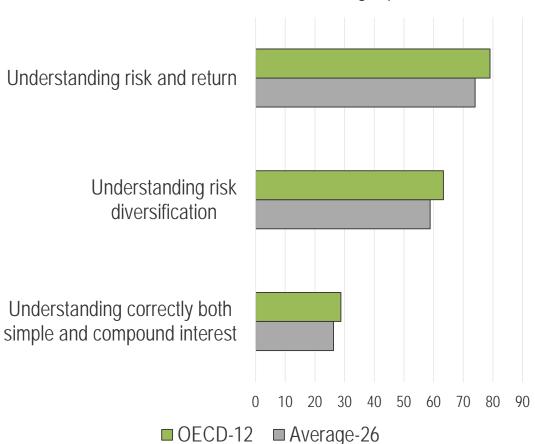




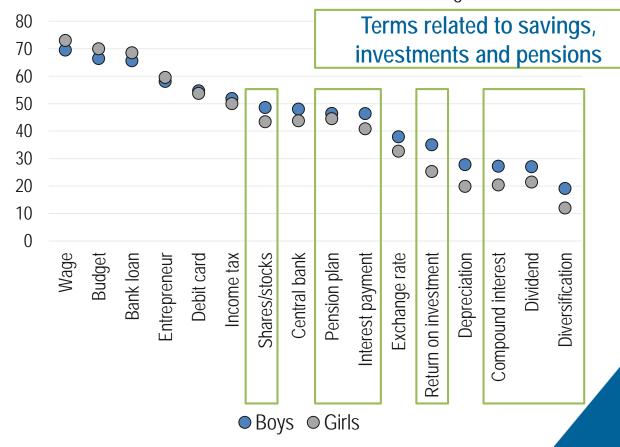
1. CONTEXT LIMITED KN

LIMITED KNOWLEDGE AND AWARENESS AROUND SAVINGS, INVESTMENTS, PENSIONS

Adults: Percentage of adults who gave correct answers to each financial knowledge question

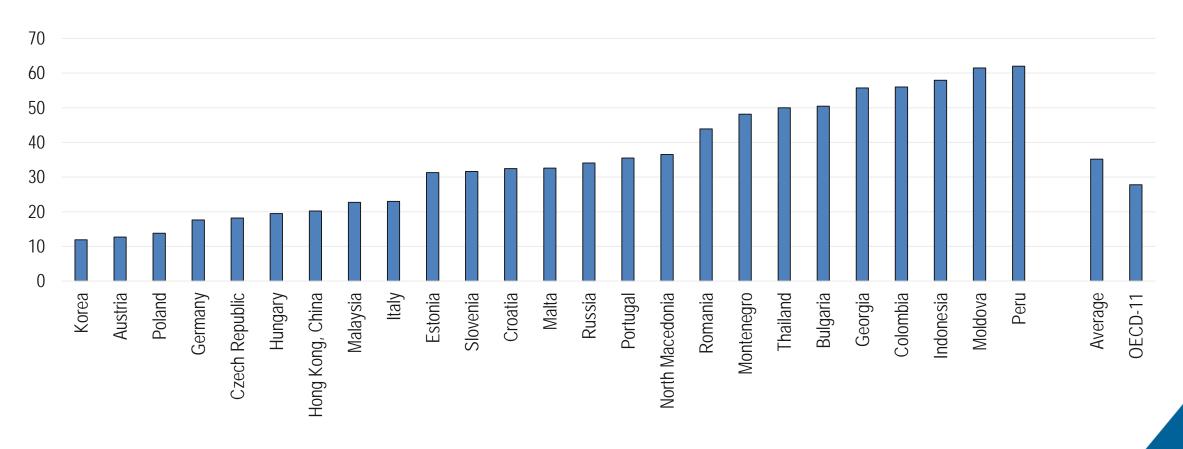


Students: Percentage of students who reported that they had learned this term in school over the previous 12 months and know what it means; OECD average-13



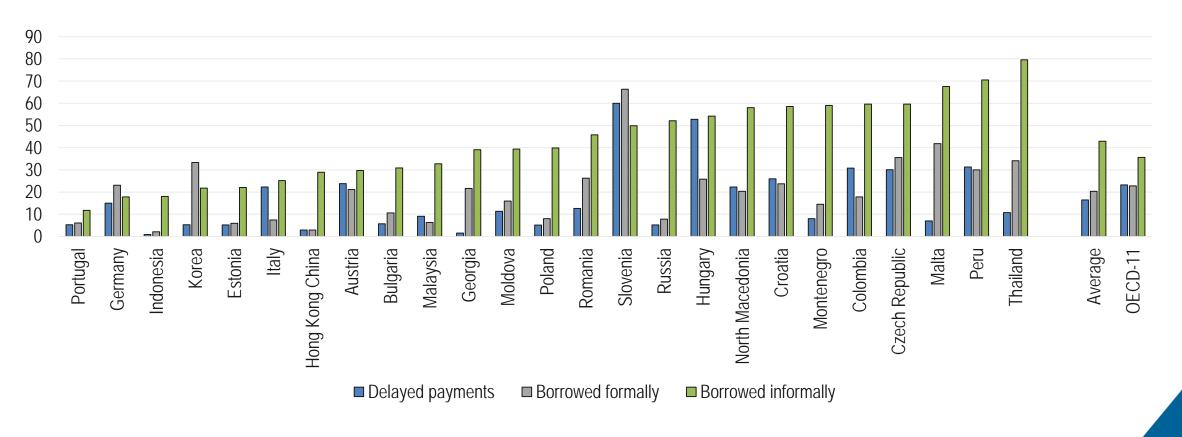
LIMITED FINANCIAL RESILIENCE ACROSS ECONOMIES

Experiencing financial shortfall: Percentage of respondents who reported experiencing financial shortfall (expenses were higher than income) in the 12 months before the survey

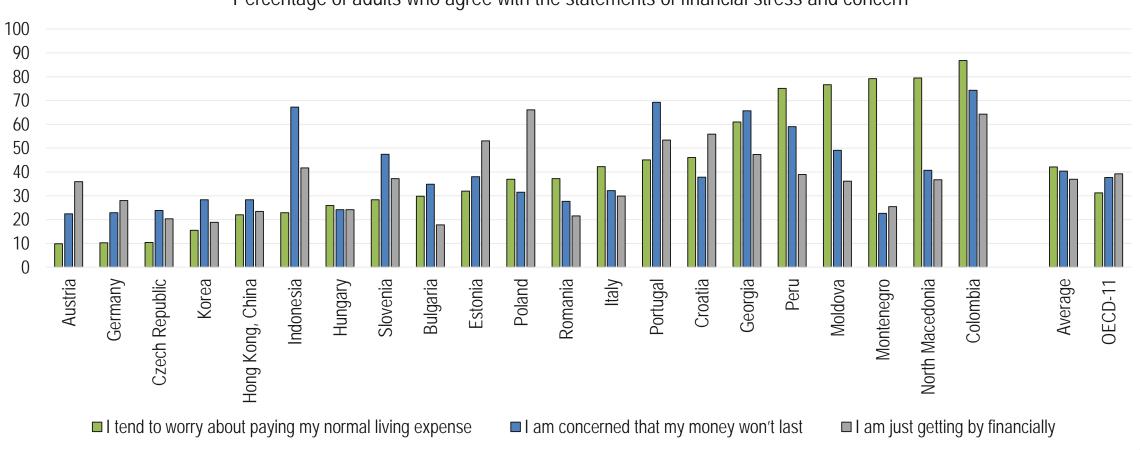


LIMITED FINANCIAL RESILIENCE ACROSS ECONOMIES

Coping with financial shortfall: Percentage of respondents who reported their ways of dealing with a financial shortfall. The graph reports responses grouped into (i) Borrowed formally, (ii) Borrowed informally, (iii) Delayed payment. Other responses were possible. Respondents could provide more than one answer and percentages do not add up to 100%.



Percentage of adults who agree with the statements of financial stress and concern

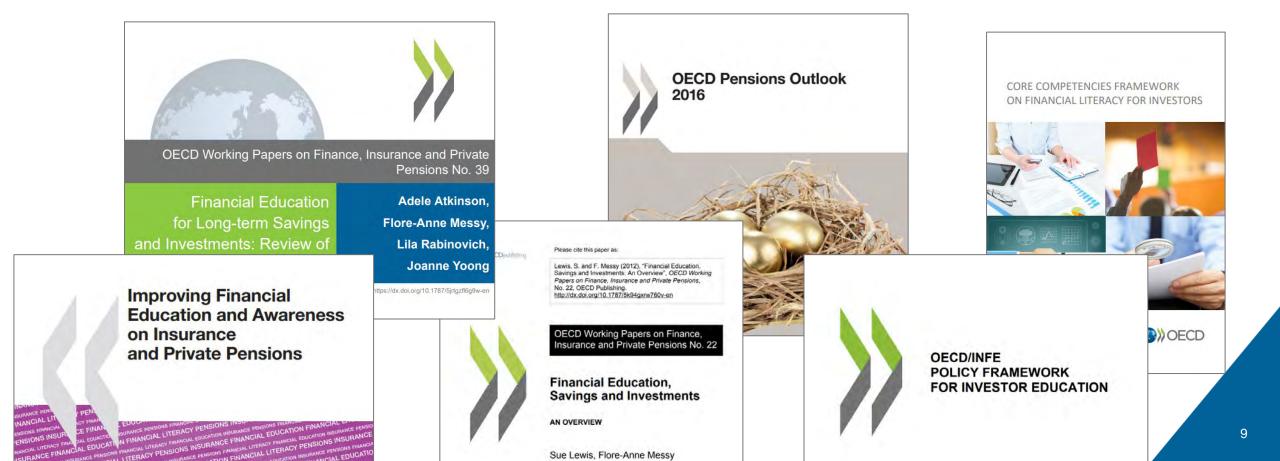




2. CURRENT AND FUTURE OECD/INFE TOOLS

TIMELY GUIDANCE and LONG-TERM JOURNEY to support FINANCIAL RESILIENCE...

Since 2008 - OECD/INFE work on how financial education can support financial resilience, including on savings, investments, insurance pensions and retirement





2. CURRENT AND FUTURE OECD/INFE TOOLS

TIMELY GUIDANCE and LONG-TERM JOURNEY to support FINANCIAL RESILIENCE...

2020 – OECD <u>Recommendation on Financial Literacy</u> adopted by the 37 OECD Governments and Brazil addresses how financial education can support resilience in the areas of saving/investment, insurance, retirement and pensions

Promote awareness and understanding of the characteristics & risks products /services

Promote awareness on risk diversification, balance of risk and reward, etc

Empower individuals to evaluate products/ services

Promote informed and active choice

Provide unbiased generic advice to guide individuals through complex systems and decisions

Implications on society and the environment, and sustainability considerations

3. AGENDA

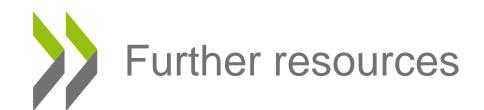


WEBINAR SERIES | Financial resilience and financial literacy: immediate needs and long-term approaches

- 1. 5 November: Financial resilience and financial literacy during the COVID-19 crisis
- 2. Today: Challenges and lessons beyond the COVID-19 crisis

How to help households foster financial resilience in the long term through savings, insurance and pensions? How to reduce the negative consequences of limited resilience on mental health?

- Session 1: Protect what you have: financial education for long-term saving, pensions and insurance
- Session 2: Lack of financial resilience: financial difficulties and mental health
- 3. 19 January 2021: Digital financial literacy & financial resilience



COVID-19 RESPONSES

Supporting the Financial Resilience of Citizens
throughout the COVID-19 Crisis
Financial Consumer Protection responses to COVID
19
Global Financial Markets policy responses to COVID19
Strengthening Seniors' Financial Well-being throughout
the COVID-19 Crisis and its Aftermath

(DIGITAL) FINANCIAL INCLUSION

Policy Guidance on Financial Empowerment for Vulnerable Groups

G20 Fukuoka Policy Priorities on Aging and Financial Inclusion

G20/OECD INFE Policy Guidance Digitalisation and Financial Literacy

Advancing the Digital Financial Inclusion of Youth

SAVING, INVESTMENTS, INSURANCE

Financial Education, Savings and Investments: An Overview

<u>Financial Education for Long-term Savings and</u> <u>Investments</u>

The role of financial education in supporting decisionmaking for retirement

OECD/INFE policy framework for investor education

Improving Financial Education and Awareness on Insurance and Private Pensions

WOMEN AND GIRLS

OECD/INFE Policy guidance on addressing women's and girls' needs for financial awareness and education

Women and Financial Education: Evidence, Policy

Responses and Guidance

YOUNG PEOPLE

PISA 2018 Results Are Students Smart about Money?

Policy handbook on financial education for young people in the Commonwealth of Independent States

CORE COMPETENCIES FRAMEWORKS

OECD/INFE Core Competencies Framework on financial literacy for Youth

G20/OECD INFE Core Competencies Framework on financial literacy for Adults

IOSCO-OECD Core Competencies Framework on financial education for investors

OECD/INFE Core Competencies framework on Financial Literacy for MSMEs



Life Insurance: Decision States, Financial Literacy, and the Role of Personal Values

Hazel Bateman, Paul Gerrans, **Susan Thorp** and Yunbo Zeng

Professor of Finance, the University of Sydney Business School, Australia

Life Insurance:

A product we don't want to buy for an event we don't want to think about...



But the ability to absorb financial shocks is a key part of financial well-being.

Most working-age people should take life cover.

Stronger demand from people with:

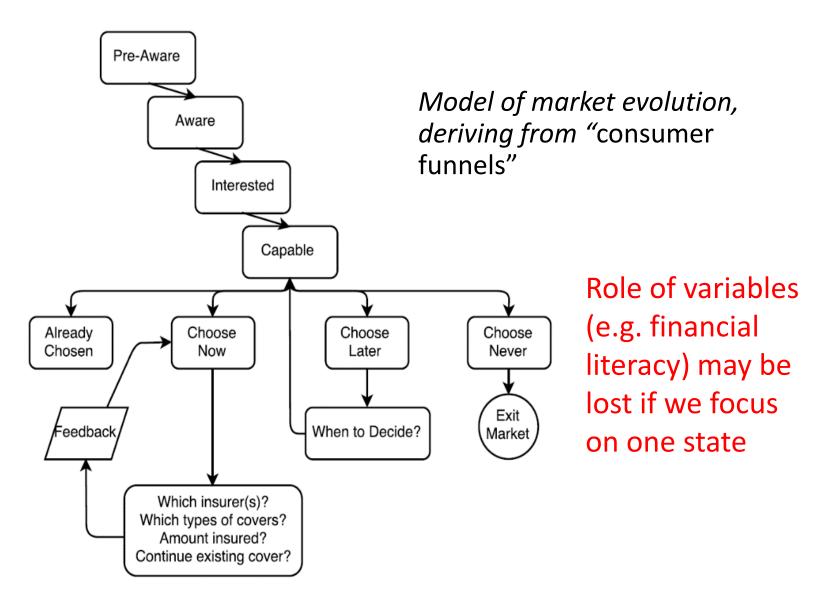
- Higher risk aversion
- Stronger bequest motives
- Dependents
- Higher human capital (earnings potential)
- Higher financial literacy

Weaker demand from people with:

- Longer life expectancy
- Older age
- Impatience
- Higher net assets

Underinsurance and disengagement persist => social security costs and personal hardship

Decision States Model breaks the insurance purchase decision into stages.



We take a closer look at the demand for life insurance to better understand low engagement.

- Use a structured survey of 2000+ Australian consumers to study the decision process in detail:
 - What explains how consumers move through the stages of deliberation over life insurance?
 - Can we predict who becomes capable of making a choice?
- Test the importance of financial literacy and personal values to the stages of insurance choice.

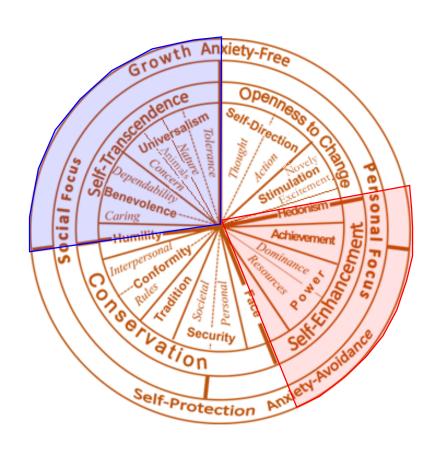
Personal Values are motivational life-goals that transcend situations. (Schwartz)

- Benevolence (Dependability, Caring);
- 2. Universalism (Concern, Animals, Nature, Tolerance);
- **3. Self-Direction** (Thought, Action);
- Stimulation (Novelty, Excitement);
- Hedonism;
- Achievement;
- Power (Dominance, Resources);
- Security (Societal; Personal);
- 9. Tradition;
- **10.** Conformity (Rules, Interpersonal);

Basic values can aggregate to higher orders.

- Self-Transcendence
 - Benevolence
 - Universalism

- Self-Enhancement
 - Achievement
 - Power

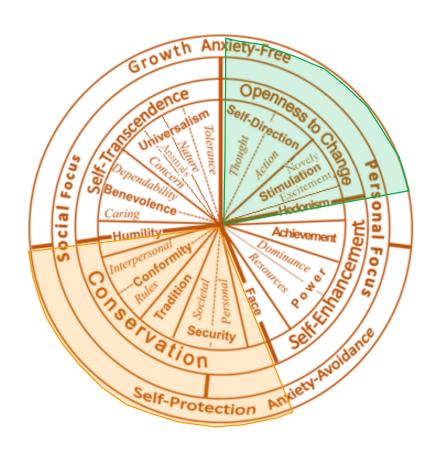


People with higher **Self-Transcendence** will be more willing to purchase life insurance to benefit others and will advance to higher decision states.

Basic values can aggregate to higher orders.

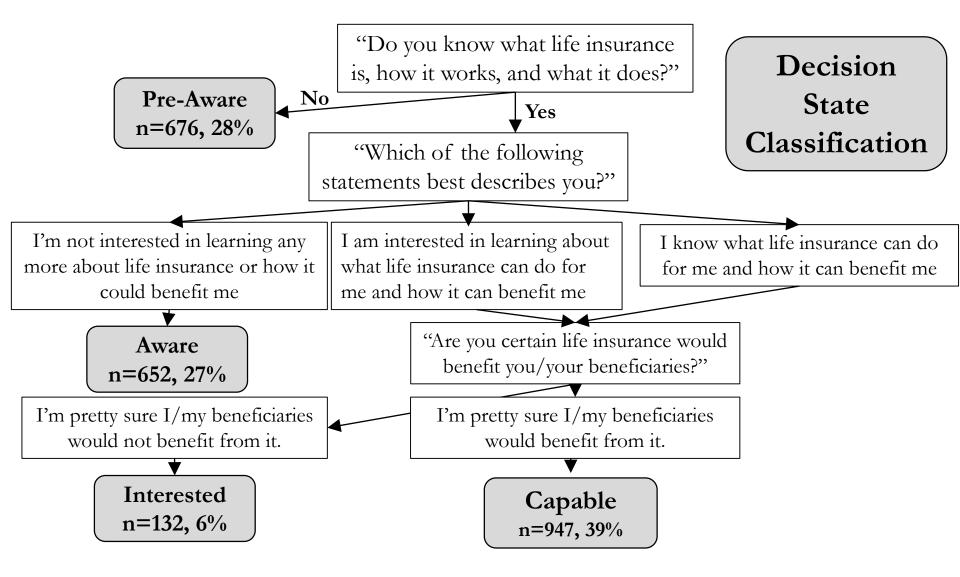
- Openness to Change
 - Self direction
 - Stimulation

- Conservation
 - Security
 - Tradition



People with higher **Openness to Change** will be less likely to be in the lowest decision state due to the importance they place on Self-Direction.

Results



Estimation results 'decision state' model: People with higher financial literacy/ experience likely to be at higher decision states

	Pre-aware (0.30)	Aware (0.28)	Interested (0.06)	Capable (0.37)
Financial Literacy	-6 ppts	+3 ppts	-	+2 ppts
Have life coverage	-9 ppts	-13 ppts	-	+24 ppts
Misunderstand life	+11 ppts	-	-	-10 ppts
cover				

Those with low financial literacy are not a homogeneous group – spread across a number of decision states

Estimation results 'decision state' model: Personal values matter for decision state membership

	Pre-aware (0.30)	Aware (0.28)	Interested (0.06)	Capable (0.37)
Openness-to-Change (less) Conservation	_	+10 ppts	-	-
Self-Transcendence (less) Self- Enhancement	-9 ppts	+5 ppts	-	+5 ppts

- People with higher Self-Transcendence (lower Self-Enhancement) are more willing to purchase life insurance to benefit others and belong to higher decision states due to the importance they place on Benevolence
- People with higher Openness to Change (lower Conservation) are be less likely to be in the lowest decision state due to the importance they place on Self-Direction

Conclusion

- Standard economic factors responsibility for dependents, human capital, age, wealth, bequest intentions, future time perspective –associated with higher decision states (Aware/Capable)
- Financial literacy and financial experience associated with higher decision states (Aware/Capable)
- Personal values matter. People who value benevolence (Self-Transcendence) more likely to belong to higher decision states (Aware/Capable); those who value self-direction (Openness-to-Change) more likely to be Aware

Discussion

- A large proportion of the sample (30%) are Pre-Aware
- Informed engagement with life insurance decisions (i.e., progression to higher decision states) could be enhanced by:
 - Financial literacy
 - Priming to target personal values (Self-Transcendence, Openness-to-Change)



OECD Webinar "Financial resilience and financial literacy: challenges and lessons beyond the Covid-19 crisis"

Eduardo Pereira, Head of the Market Conduct Supervision Department

2 December 2020



INSURANCE EDUCATION IN PORTUGAL

- The Portuguese Insurance and Pension Funds Supervisory Authority (ASF) established as one of it's top priorities to promote financial literacy on insurance and pension funds issues
- ASF is a member of the National Plan for Financial Education ("PNFF")
 - The National Plan has assumed a set of goals, including to promote risk awareness and education on insurance issues
 - In the wake of COVID-19 pandemic we have been reinforcing our intervention by investing in the promotion of financial education through digital channels





INSURANCE EDUCATION IN PORTUGAL

 We have been working with different partners in order to develop programmes designed for each target group

Schools	MSME	Vulnerable groups	Workers
REPÚBLICA PORTUGUESA EDUCAÇÃO	IAPMEI TURISMO DE PORTUGAL	INSTITUTO DO EMPREGO E FORMAÇÃO PROFISSIONAL	INSTITUTO DO EMPREGO E FORMAÇÃO PROFISSIONAL
Ministry of Education	Public Agency for Competitiveness and Innovation (IAPMEI)	Portuguese Institute for Employment and Vocational Training (IEFP)	Portuguese Institute for Employment and Vocational Training (IEFP)
	Portuguese Tourism Agency		
 Core competencies with specific modules on risk and insurance Teacher's training programme Workbooks 	 Core competencies with specific modules on insurance and pension funds Train the trainers programme 	Train the trainers programmeSpecific modules on insurance	Pilot programme Specific modules on insurance and retiremet planning



IMMEDIATE ACTIONS

>Websites

Consumer website [+]



Everybody Counts website [+]



National Plan for Financial Education website

- **COVID-19 dedicated area** with information on:
 - Health insurance
 - Life insurance
 - Workers compensation insurance (especially in case of lay off and teleworking)
 - ☐ Specific measures taken by the Portuguese jurisdiction, including insurance "moratoria"

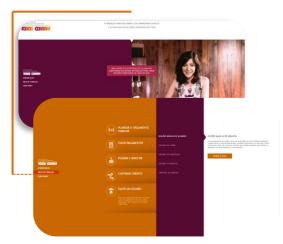


>Online training

- Transition from face-to-face programmes to online training
 - We have conducted online training targeting:
 - **Employees** of the Portuguese Institute for Employment and Vocational Training;
 - Trainers working with MSME;
 - Trainers working with vulnerable groups, such as unemployed.

ONLINE TRAINING

E-learning platform 🖽



Provides access to classes on the following topics:

- Basic insurance concepts
- Health insurance
- House insurance
- Motor insurance
- · Pension savings scheme



>Campaigns (ongoing)

- Segure-se bem! ("Know how to insure yourself")
 - ASF lauched a digital campaign with tips to consumers on the following topics:
 - ☐ Tips when buying insurance
 - ☐ Health Insurance explained
 - Buying insurance through digital channels
 - ☐ Travel and insurance

DIGITAL CAMPAIGNS





>Social media campaigns (ongoing)

- Falar seguros ("Talk Insurance")
 - Explores basic insurance concepts
- Sabia que... ("Did you know that...?")



 Helps consumers to better understand insurance coverage

We are also boosting the most relevant posts in order to get more people to react, share and comment on it.

SOCIAL MEDIA







APP "My Insurance"

We have selected the most relevant information to consumers and made it available through the app.

>Mobile app



















To add information about insurance policies

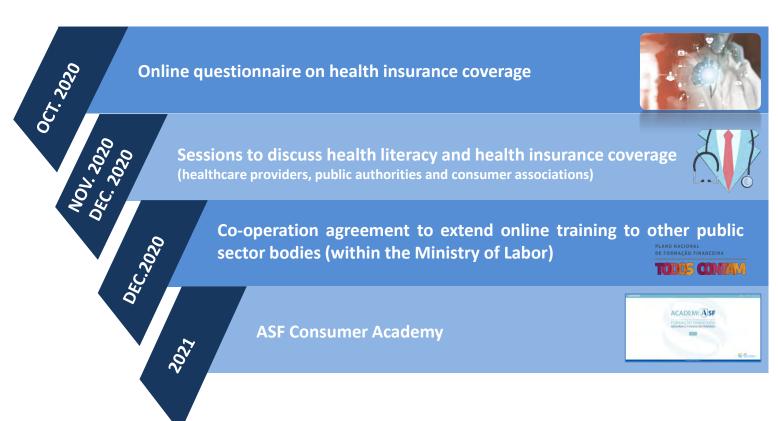
Setting alerts

To attach documents

Frequent asked questions



RECENT PROJECTS





Thank you!

Eduardo Pereira, Head of the Market Conduct Supervision Department eduardo.pereira@asf.com.pt





Financial Difficulties and Mental Health A Psychological Perspective

Dr. Thomas Richardson

Clinical Psychologist, Solent NHS Trust Visiting Academic, University of Southampton

Email: Thomas.Richardson@solent.nhs.uk

Twitter: @DrTomRichardson



Debt and Mental Health

Richardson et al. (2013) meta-analysis:

- Those in debt more than 3 times as likely to have a mental health disorder.
- 9% of those with no mental disorder are in debt compared to 25% in debt in those with MH.
- 42% of those in debt have mental disorder compared to 18% of those not in debt.





Debt and Mental Health

Relationship between debt and specific mental health problems:

- Depression
- Suicide attempt or completion
- Problem drinking and drug dependence
- Psychotic disorders
 - Relationships hold after controlling demographics & other economic variables.
 - Studies from many different countries.





Which comes first?

- My research with students and those with Bipolar Disorder:
- Financial difficulties (e.g. unable to pay rent, go without meals), and worry about finances increases over time:
 - Eating disorder risk
 - Psychotic symptoms
 - Anxiety
 - Alcohol problems
 - Stress

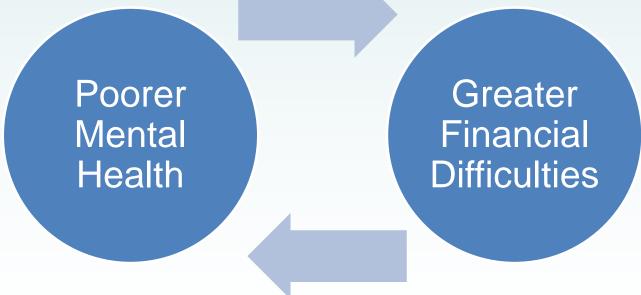


Vicious Cycle

 Relationship stronger for financial problems leading to poorer mental health over time.

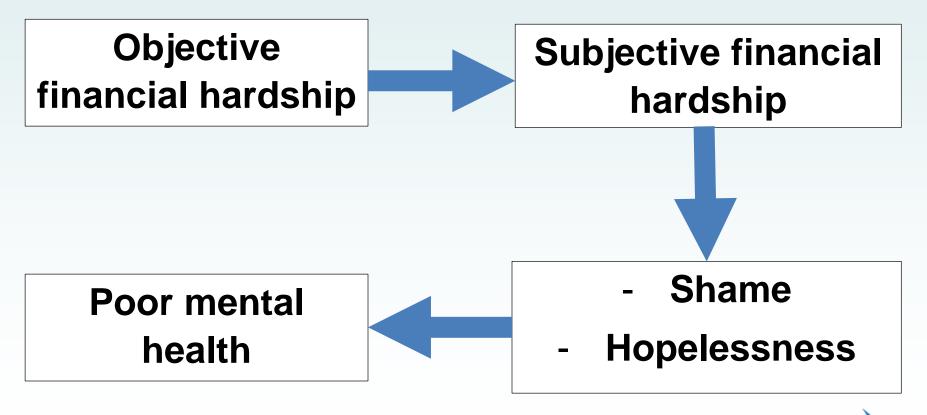
But, to an extent it works both ways, vicious

cycle:

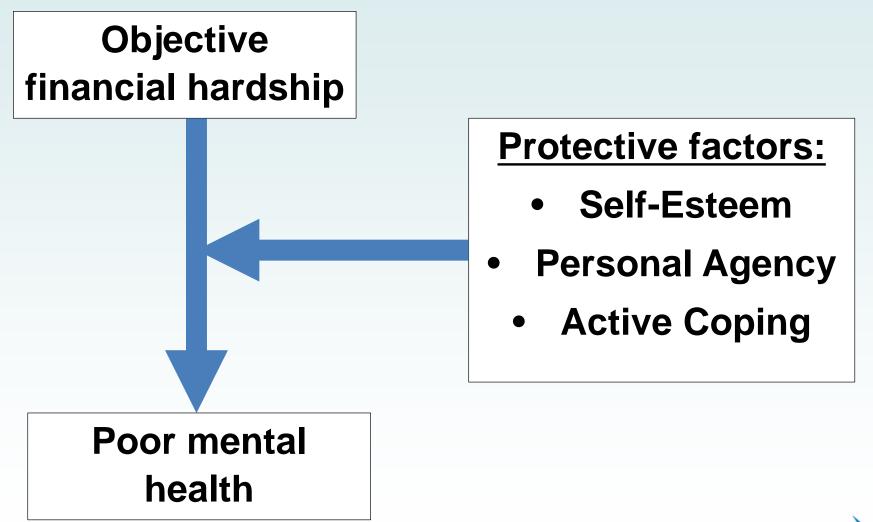




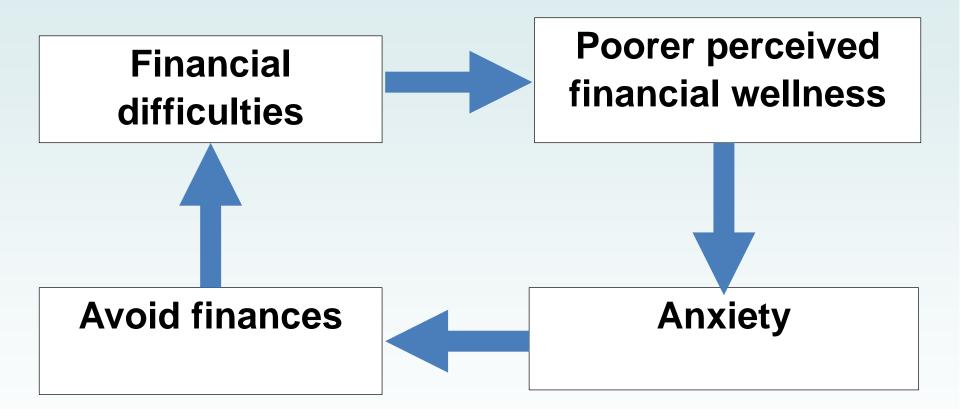
 Subjective (stress/worry about finances) more important than objective measures of finances (e.g. amount debt).













Financial difficulties

Relying on benefits

Plan to make money

Low self-esteem

- Worry impact others

Impulsive Spending

Comfort spending & overly generous



What about covid?

Many economic variables present which are linked to poor mental health and suicide risk:

- Rising unemployment
- Recession
- Rising debt
- Increased use of benefits/welfare
- Uncertainty= More Anxiety?
- Out of our control/no agency= Greater impact?
- Impact of inequality?
- BUT...less shame?
- Hope for 2021?



References

- Richardson, T., Elliott, P.A. & Roberts, R. (2013). The Relationship between Debt and Mental and Physical Health: A Systematic Review and Meta-Analysis. Clinical Psychology Review, 33, 1148-1162.
- Richardson, T., Elliott, P., Waller, G. & Bell, L. (2015). Longitudinal Relationships between Financial Stress and Eating Disorder Features in Undergraduate Students. *International Journal of Eating Disorders*, 48, 517-21.
- Richardson, T., Elliott, P.A., Roberts, R. & Jansen, M. (2017). A Longitudinal Study of Financial Difficulties and Mental Health in a National Sample of British Undergraduate Students. *Community Mental Health Journal*, 53(3), 344-352.
- Richardson, T., Yeebo, M., Jansen, M., Elliott, P. & Roberts, R. (2018). Financial Difficulties and Psychosis Risk in British Undergraduate Students: A Longitudinal Study. *Journal of Public Mental Health*, 17(2), 61-68.
- Frankham, C., Richardson, T. & Maguire, N (2019). Do locus of control, self-esteem, hope and shame mediate the relationship between financial hardship and mental health? *Community Mental Health Journal*, Epub ahead of print.
- Frankham, C., Richardson, T. & Maguire, N. Psychological Factors associated with Financial Hardship and Mental Health: A Systematic Review. (2020). *Clinical Psychology Review*, 77, April, 101832.
- Richardson, T., Jansen M. & Fitch, C. (2018). Financial Difficulties in Bipolar Disorder Part 1: Longitudinal Relationships with Mental Health. *Journal of Mental Health*, 27(6):595-601.
- Richardson, T., Jansen M. & Fitch, C. (2019) Financial Difficulties in Bipolar Disorder Part 2: Psychological Correlates and a Proposed Psychological Model. *Journal of Mental Health*, 8, 1-9.

Mental Health and Financial Wellbeing

Money and Pensions Service



Claire Herbert

Mental Health Policy and Challenge Group Lead

Money and Pensions Service



Money and Pensions Service - Our role



We deliver financial guidance and support across five core functions:

Pensions guidance

We provide information to people about workplace and personal pensions.

Debt advice

We provide people in England with information and advice on debt and are the biggest funder of free debt advice.

Money guidance

We provide information designed to enhance people's understanding and knowledge of financial matters and day-to-day money management skills.

Consumer protection

We will work with government and the Financial Conduct Authority (FCA) in a new remit to protect consumers against financial scams.

Strategy

We will focus the efforts of everyone working on financial capability with children and young people and delivering debt advice.

We are the largest single funder of free debt advice in England and we also work alongside partners across the UK to make debt advice easier and quicker to access, and to improve standards and quality across the sector.



Sponsored by:

Engages with:





UK Strategy for Financial Wellbeing: Agendas for Change



https://moneyandpensionsservice.org.uk/uk-strategy-for-financial-wellbeing/

Why a UK strategy for financial wellbeing?

According to the OECD, the UK is well down the G20 rankings in terms of financial wellbeing.

MaPS has been given a legal duty to coordinate a national strategy to address this vital issue.

If stakeholders across the UK unite to address financial wellbeing, we can have a significant impact on individuals, communities, business and the wider economy.





5.3m

children do not get a meaningful financial education



9m

often borrow to buy food or pay bills



11.5m

people have less than £100 in savings



22m

do not know what they need to plan for retirement



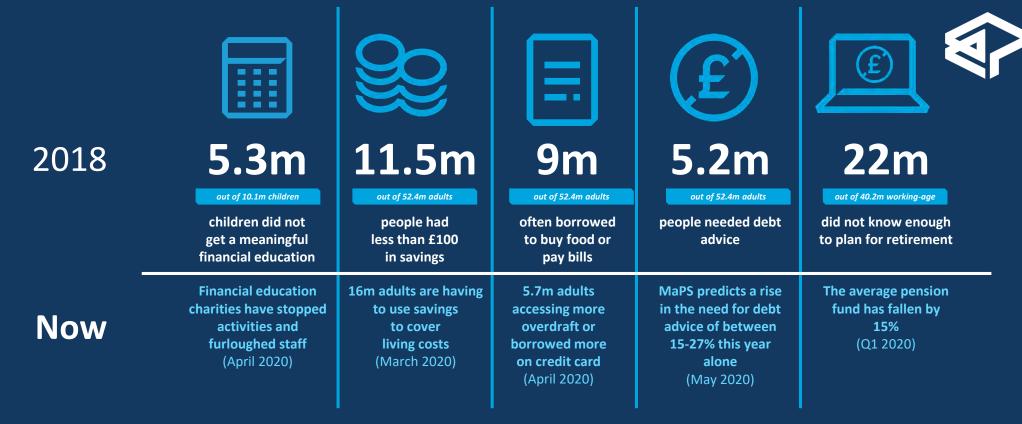
11 change-makers from the UK public, private & voluntary sectors are co-creating solutions

And 145 sector leaders are working with them – to define delivery plans for the 2030 wellbeing goals





In **October 2020**, these leaders published their thoughts about how the UK should respond to the **financial wellbeing/Covid crisis**.



When forbearance ends, up to one-third of the adult population are likely to be on the edge of financial distress. We calculate one-sixth will be in deep financial distress.

But as we emerge from the crisis, there is an opportunity to rebuild through a new financial wellbeing strategy:

2030

Children learning meaningful money management: a fresh financial foundation A **nation of savers** with greater financial resilience for tens of millions more people

Millions more people understanding how credit counts: its cost and when and where its use is valuable

Better debt advice that reaches millions more people and helps people avert a debt crisis at an early stage

People throughout their lives having a better **future focus** about lifetime savings and spending

See last slide in this deck for statistical sources and notes

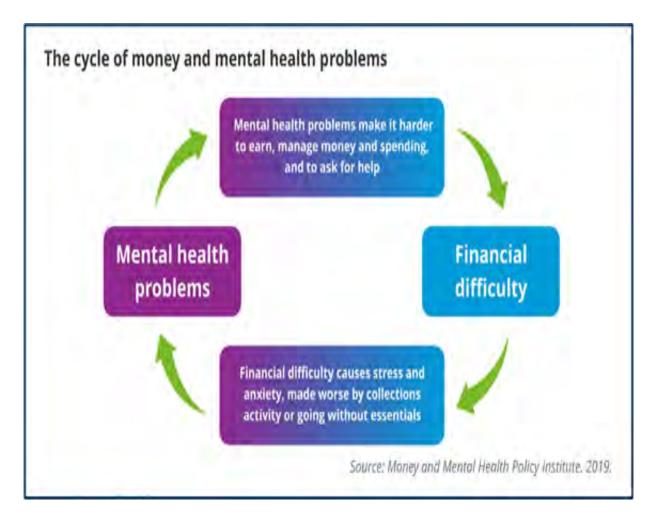
Money & Pensions Service

A Cross Sectoral approach to Mental Health and Financial Wellbeing in the UK



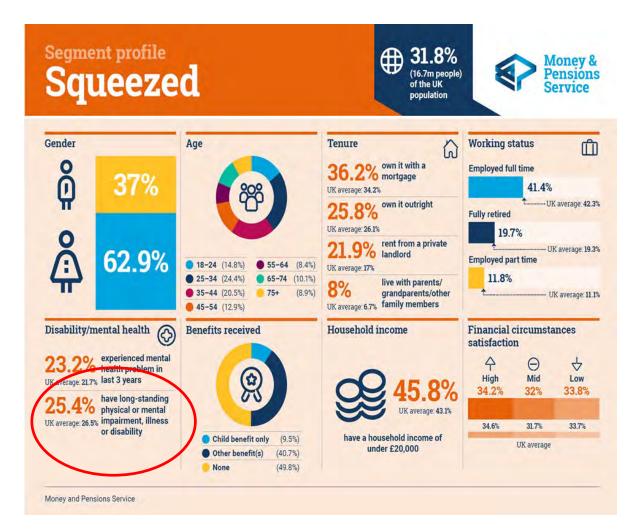


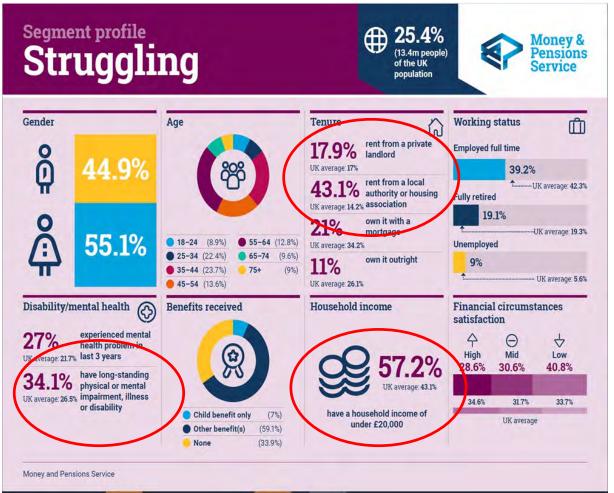
- Mental Health charities
- Banking
- Statutory bodies
- Debt advice
- Research think tanks



Understanding Financial Wellbeing need in the UK (2018)







UK, Pre-pandemic......

People experiencing mental health problems

What do we know about the evidence?

People experiencing mental ill-health fare much worse with debt and credit.

	Have a diagnosed mental health problem	Rest of UK population
Are over-indebted	36%	11%
Missed payments in 3+ of last 6 months	27%	8%
Have used any form of short-term, high- cost credit in last 6 months	24%	8%
Have experienced emergency issues (e.g. court summons, bailiffs) in last 6 months	23%	6%

More people experience mental health problems than receive a formal diagnosis – and we believe that the wider group is also more likely to suffer poor financial wellbeing than people who do not experience mental health problems. This is why we think people experiencing mental health problems is the right group to target across our Agendas for Change.

Building on the work of the Money and Mental Health Policy Institute we want more organisations to build mental health awareness into their service delivery.

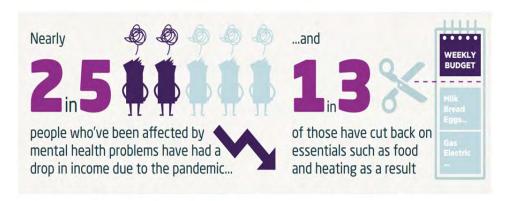
What could help to close the gap?

The most obvious and immediate target for change is debt advice delivery. We know many people experiencing mental health problems seek help here. We also see our Agenda for Change on managing credit (Credit Counts) as an opportunity to promote service design that better supports people experiencing mental health problems.

The new mental health specific element of the proposed Breathing Space in particular creates an opportunity to reach and serve those experiencing mental health problems, as well as building stronger partnerships between the debt advice and mental health sectors.

As with gender differences, gathering more and better data at points of contact with all types of services will be an important foundation for work over the 10-year strategy period.

UK, During the Pandemic.....







Source: Money and Mental Health Policy Institute, Income in Crisis, June 2020

Money and Pensions Service 9

Covid impact in the UK



Institute of Fiscal Studies report shows the Covid pandemic has widened mental health inequalities, with the groups that had the poorest mental health pre-crisis also having had the largest deterioration.

Women

- More likely to feel concerned for their mental wellbeing, feel lonely and isolated (1)
- Young women aged 16-25 saw the largest deterioration in mental health \rightarrow the share reporting a severe problem doubled from 17.6% to 35.2%. (2)
- As with all groups, need to consider how multiple vulnerabilities are affecting young women e.g. those living in the most deprived households, from a BAME background, single parent households

Younger age groups

Students, young workers

ONS data shows "while they were more optimistic, young people were much more likely to report being bored and lonely during the lockdown period, and 42% of them reported that it was making their mental health worse." (3)

Covid impact in the UK (continued)



Along with groups that already had the poorest mental health pre Covid19, some new groups may be gaining focus for reported increase in experiencing mental health problems

- Low income households (2)
- **Those living alone** \rightarrow In particular those were already experiencing mental health problems prior to Covid19 (4)
- People who are married or in a civil partnership
 - High levels of anxiety significantly increased for people who are married or in a civil partnership during lockdown to 39%, up from 19% in the last quarter of 2019. (3)
- Households with children
 - Those with very young children aged 0-4 saw a significantly larger increase in overall mental health problems (but not severe problems). Those with school-aged children aged 5-15 also saw a large increase. (2)

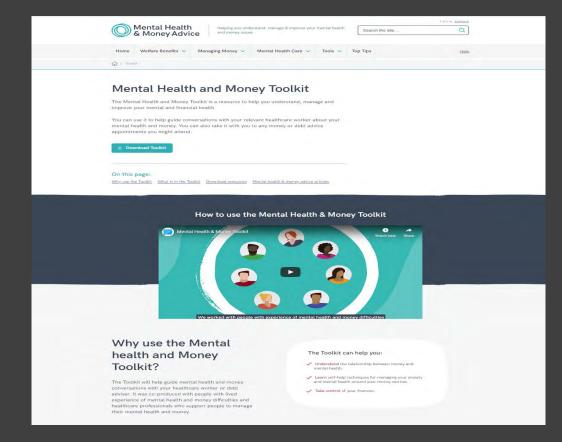
Sources: 1.The Health Foundation and Ipsos MORI, Covid19 Polling, 1-10 May 2020.

2.Institute for Fiscal Studies, "The mental health effects during the Covid-19 pandemic in the UK", June 2020.

3. Source: ONS, "Coronavirus and Anxiety", Great Britain: 3 April 2020 to 10 May 2020. 11

Mental Health & Money Toolkit

Free help guide to improve your mental health and money situation



https://www.mentalhealthandmoneyadvice.org/en/toolkit/

a.org.uk

ed charity number: 1170815

Version 1





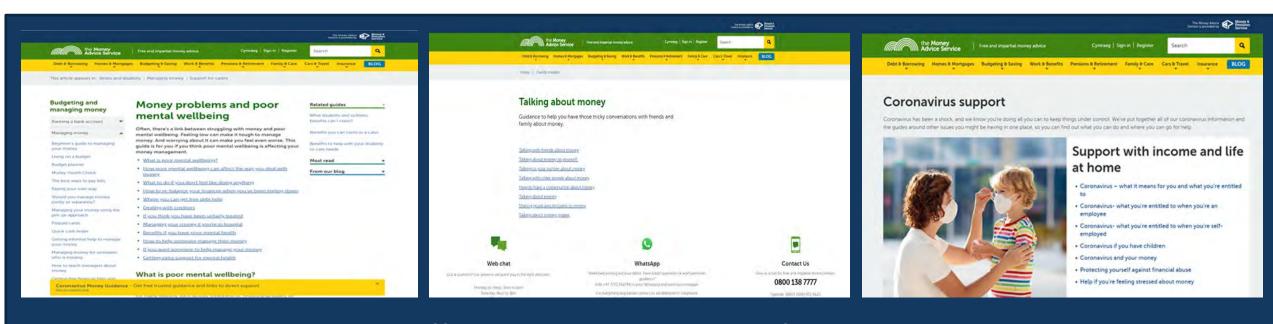








Free independent information from the Money Advice Service



https://www.moneyadviceservice.org.uk/en

Money and Pensions Service [Document title]

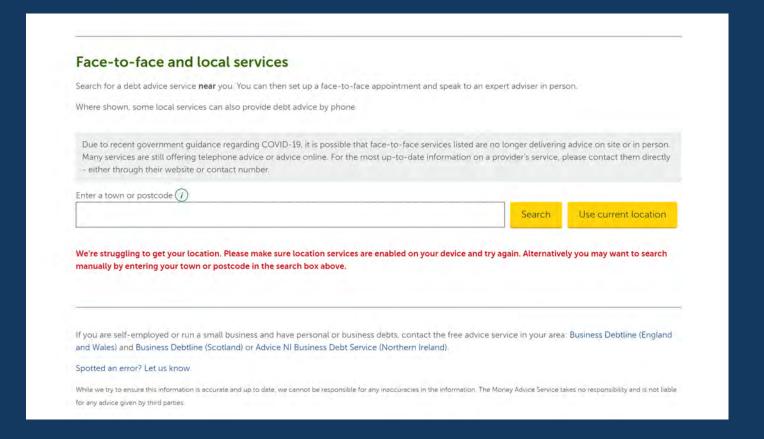
MaPS products to help customers

Debt advice locator tool

Allows a customer to find their local service.

Covid-19

 Some local services will be restricted due to the Covid-19 outbreak.



www.moneyadviceservice.org.uk/en/tools/debt-advice-locator

Money and Pensions Service #MoneyAndPensions 14

Money Navigator Tool

A simple online diagnostic

Together we have developed a tool that helps people find all the guidance they need if their finances have been impacted by the coronavirus pandemic.

In answering a series of questions the tool will provide a tailored result page that will direct them to partners that can help.

This means consumers will:

- Recognise the impact on all areas of their finances
- Know what they're entitled to, for example benefits, grants and payment holidays
- Understand where to go for free support across all financial matters



Long term Proposals for Mental Health and Financial Wellbeing

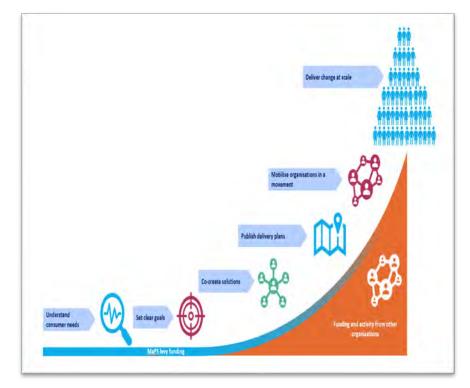


Growing the **evidence-base** for Mental Health and Financial Wellbeing interventions

Achieving 'Accessibility by Design' in Financial Services
for People with
Mental Health Problems

Supporting Financial Wellbeing through Health and Community-Delivered Services and Systems

Building and Maintaining Financial and Mental Health
Resilience through Systems





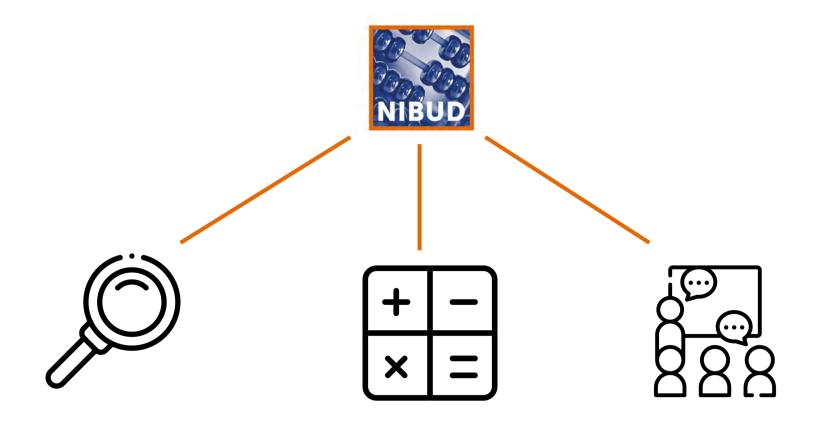
Financial resilience & COVID-19

OECD

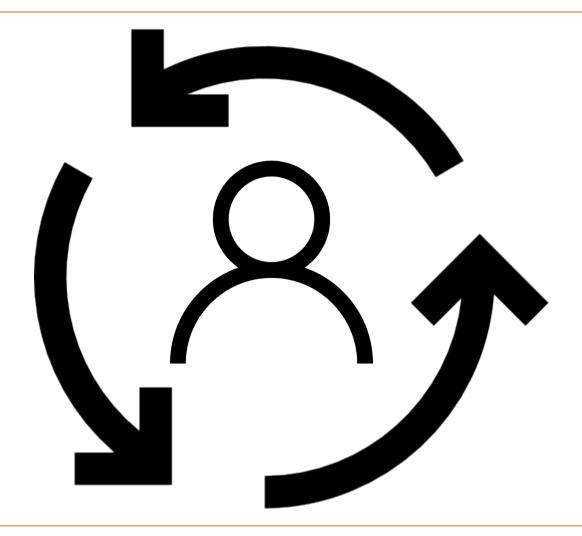
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Nibud (National Institute for Family Finance Information)

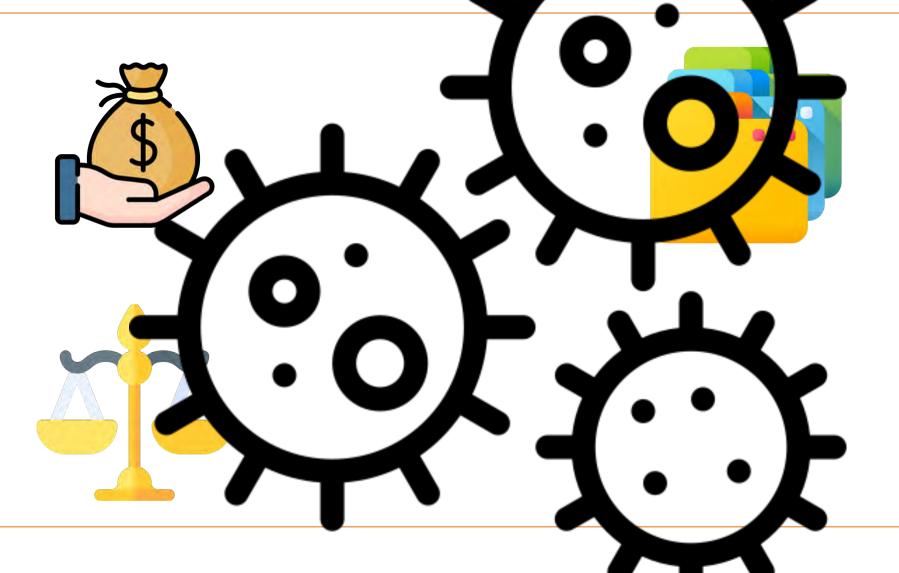


Financial resilience



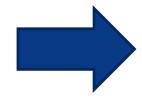


Competencies for finar and silience



Effects of COVID-19 on households' financial situations

- 3 surveys (March, May, June)
- 1000-2000 respondents
- Entrepreneurs
- Temporary contract workers
 - Young people (<35 y/o)



40% experience an decrease in income



Big financial worries



Calm before the storm



Train your employees!



In order to be financial resilient ...

- Individuals need to have competencies
- The environment needs be educated on the detection of financial problems



Financial resilience & COVID-19

OECD

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