# Core funding of multilateral organizations and the implications on communication

March 22, 2010 DevCom - Tunis Thomas Hiergens

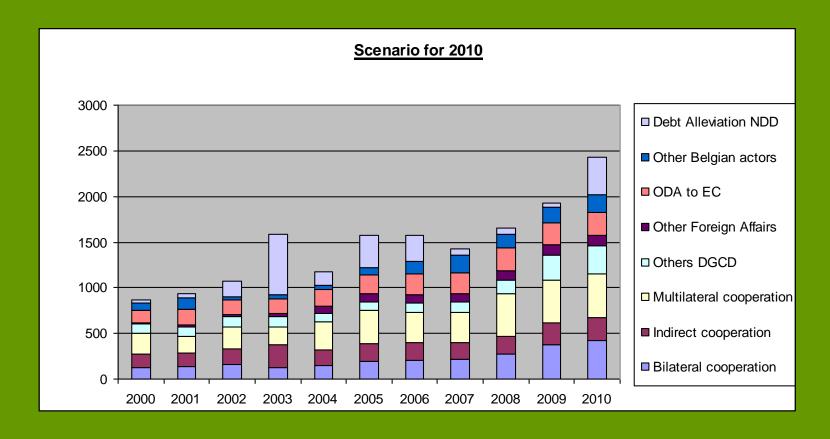
# I. Belgium's Multilateral Development Cooperation

21 partner organizations

 4 channels: UN, IFI's, EC & vertical funds

o 34% of Belgian ODA in 2009

### **Evolution of Belgian ODA**



2000 - 2010, in million euro

### II. Core funding: what & why?

- Earmarked & core funding: what?
- o Earmarked has grown, core has not
- Organization decides on 30%, donor on 70%
- Consequence: activities beyond core tasks and expertise
- Demand for higher core contributions, few have done so

### Up scaling core funding, increases:

- Predictability of funds → better budget planning
- Focus on core activities & values
- Independance
- Results oriented working, less administration for org. and donor
- Evaluation and monitoring

#### In General

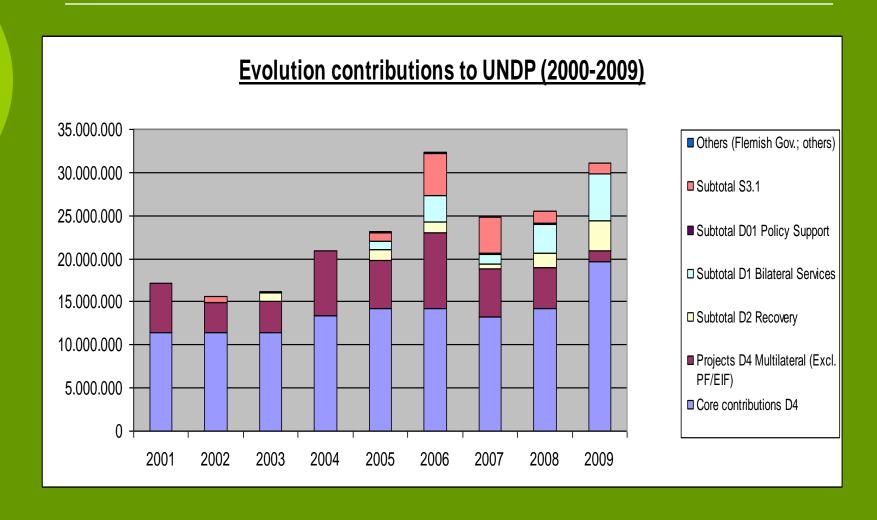
Increased efficiency

We can talk about 'Good Multilateral Donorship'

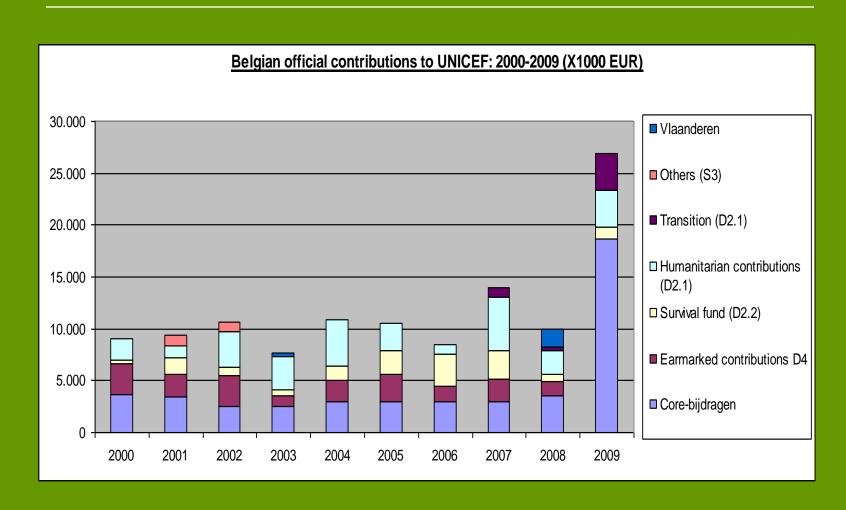
Donor wins influence on strategic issues & policy making

Better & close follow-up

### Effect on Belgian contribution: UNDP



### Effect on Belgian contribution: UNICEF



### III. Implications on communication

- Multi aid: less known, but not less appreciated
- o Eurobarometer: which organization is best placed to help the poor?
  - UN, EU, US, own country?
  - multi's are considered best placed
  - PULSE: similar findings

Need for better COM on multi aid is high!

# Immediate consequences of core funding on communication

 Increasing demand for communication on multilateral cooperation?

More attention to strategic debates & policy making

No country ettiquette on contributions

### First reaction: 'not good'

- Less project visibility
- Less donor visibility
- O Abstract debates:
  - how to show results?
  - how to keep the publics attention?

 Difficult to raise awareness and generate public support

#### BUT

 Challenges & opportunities for communication increases

 Shift in communication from project reporting to policy debates and results oriented working

Accra in practice

### General core messages:

Added value of multilateral cooperation

Country = Good Multilateral Donor

 Multilateral cooperation is closer to home than you think it is

### Explain to your audience:

- Why you cooperate
- What results you hope to achieve
- More time & energy for evaluation

### How to get your information?

- Report on results (evaluations), good & bad !
- Storytelling (South)
- Pick out projects that fit your story
- Responsibility & readiness of multilateral organization to feed your communication
- Communication from multi org. more geared towards bilateral donor needs
- Build on nationals within the organization, present their work, do interviews...

### Generating Donor Visibility

- Join press events, year reports, flag ship publications, annual meeting
- Join outreach activities
- Stress contribution to results
- Build on national UN ambassadors or high level visits

### THANK YOU