



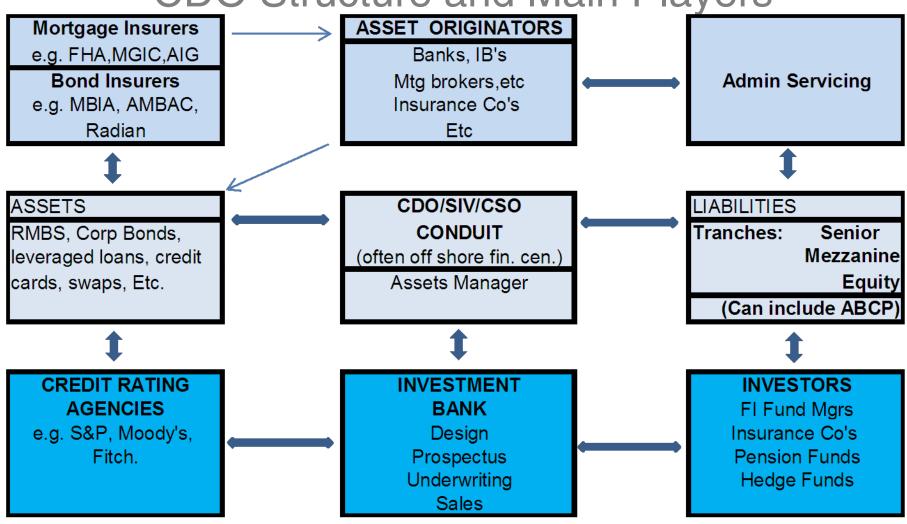
### Subprime Crisis: Causes, Losses, Deleveraging & Policy

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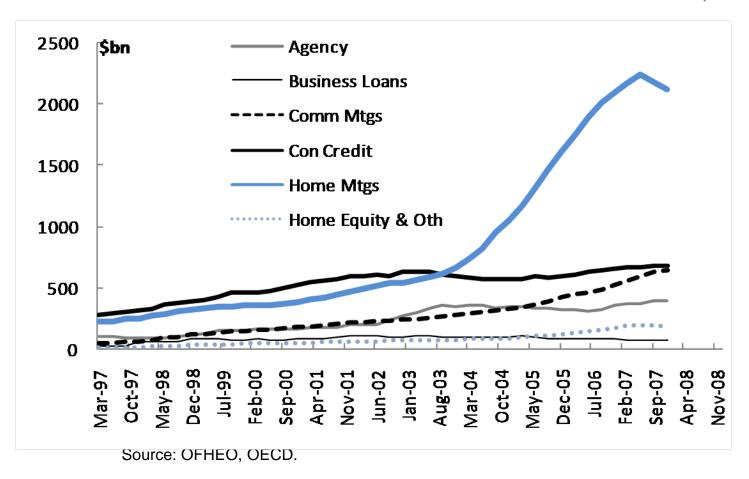
CDO Structure and Main Players



Source: OECD

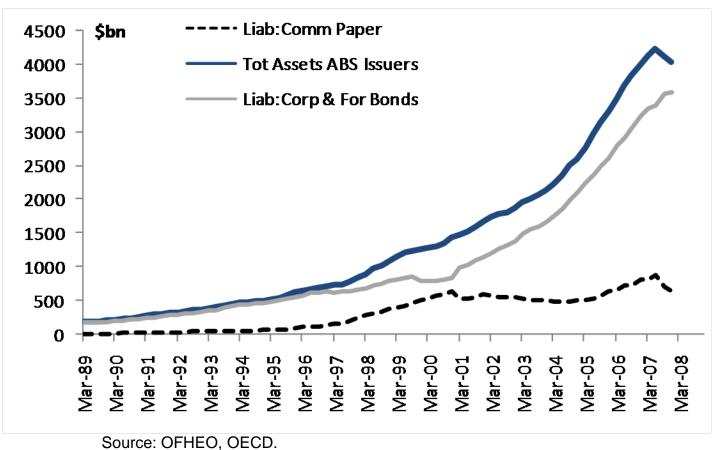


#### Securitised Assets USA Private Label \$bn



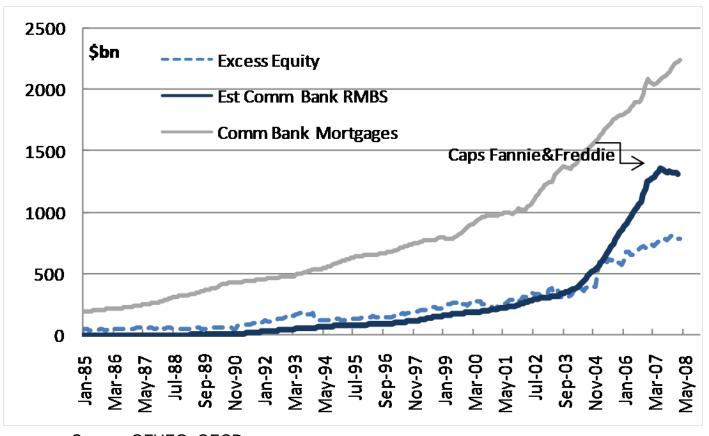


#### ABS Issuers: Assets & Liabilities



### OECD

#### US Comm. Banks: Mortgages & RMBS est.



Source: OFHEO, OECD.



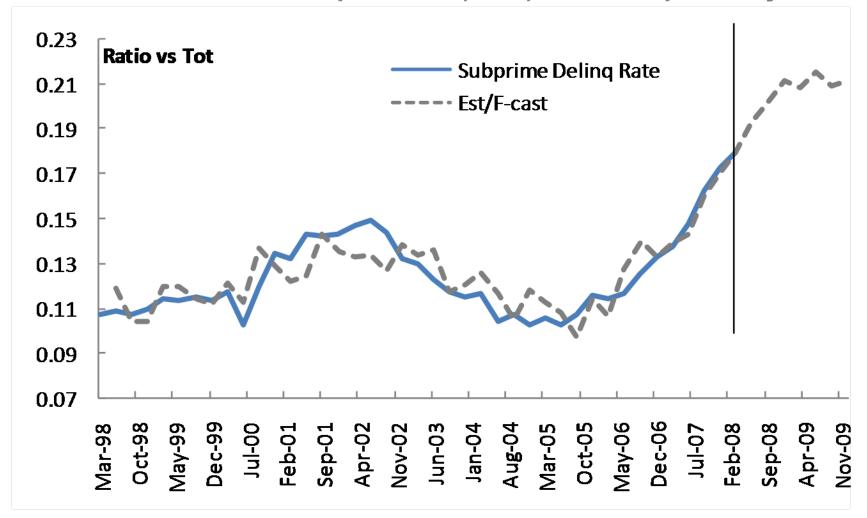
#### ABX-based Subprime Loss Estimates

| F   | RICES 20        | 07     | PF     | PRICES 2008 |        |        |  |
|---|-----------------|--------|--------|-------------|--------|--------|--|
|   | 07 <b>-S</b> ep | 19-Oct | 30-Nov | 11-Jan      | 22-Feb | 14-Mar |  |
| ABX 06(1)   |                 |        |        |             |        |        |  |
| AAA   | 98              | 98     | 95     | 94          | 93     | 86     |  |
| AA  | 95              | 93     | 86     | 85          | 78     | 64     |  |
| Α   | 84              | 75     | 61     | 59          | 50     | 33     |  |
| BBB   | 65              | 47     | 34     | 31          | 25     | 16     |  |
| BBB-  | 57              | 38     | 30     | 25          | 19     | 15     |  |
| EQ  | 0               | 0      | 0      | 0           | 0      | 0      |  |
| ABX 06(2)   |                 |        |        |             |        |        |  |
| AAA   | 97              | 94     | 87     | 84          | 78     | 71     |  |
| AA  | 88              | 77     | 62     | 60          | 50     | 37     |  |
| Α   | 63              | 46     | 40     | 34          | 22     | 17     |  |
| BBB   | 47              | 26     | 21     | 19          | 15     | 10     |  |
| BBB-  | 40              | 24     | 19     | 18          | 13     | 10     |  |
| EQ  | 0               | 0      | 0      | 0           | 0      | 0      |  |
| ABX 07(1)   |                 |        |        |             |        |        |  |
| AAA   | 95              | 91     | 77     | 73          | 65     | 56     |  |
| AA  | 77              | 65     | 47     | 40          | 31     | 22     |  |
| Α   | 50              | 34     | 28     | 24          | 14     | 11     |  |
| BBB   | 36              | 23     | 20     | 18          | 12     | 9      |  |
| BBB-  | 33              | 21     | 19     | 17          | 12     | 9      |  |
| EQ  | 0               | 0      | 0      | 0           | 0      | 0      |  |
| ABX 07(2)   |                 |        |        |             |        |        |  |
| AAA   | 95              | 92     | 72     | 70          | 63     | 52     |  |
| AA  | 86              | 70     | 39     | 40          | 30     | 22     |  |
| Α   | 61              | 43     | 32     | 28          | 22     | 17     |  |
| BBB   | 42              | 26     | 21     | 24          | 17     | 13     |  |
| BBB-  | 39              | 24     | 21     | 22          | 16     | 13     |  |
| EQ  | 0               | 0      | 0      | 0           | 0      | 0      |  |
| OVERALL DEFAULT-LOSS PROBABILITY IMPLIED BY THE WEIGHTED BASKET |                 |        |        |             |        |        |  |
| %   | 87.7            | 84.0   | 75.3   | 73.0        | 67.9   | 60.2   |  |
| RMBS \$bn   | 2378            | 2303   | 2303   | 2228        | 2228   | 2228   |  |
| LOSS \$bn   | 292             | 368    | 568    | 602         | 715    | 887    |  |

Source: ABX, OECD



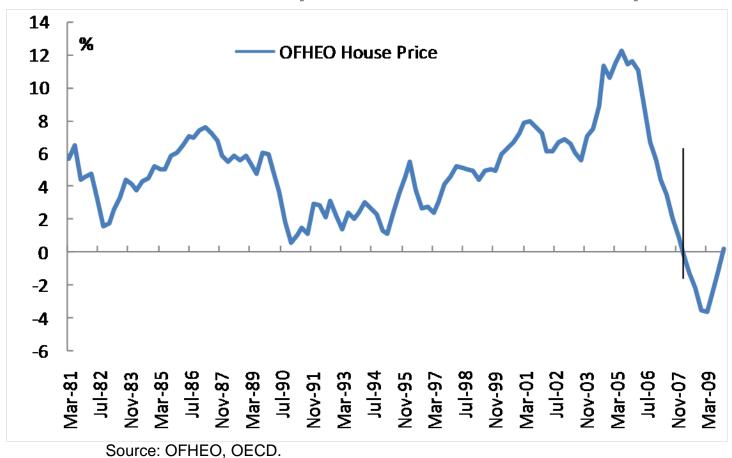
#### Model of Subprime (av.) Delinquency Rate



Source: Datastream, OECD

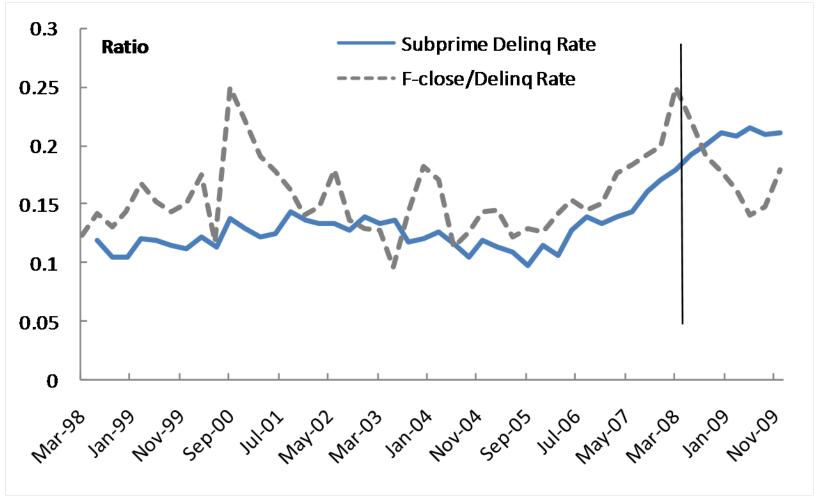


#### OFHEO House price Scenario: %p.a.





#### Delinquency v. Foreclosure/Delinquency



Source: Datastream, OECD



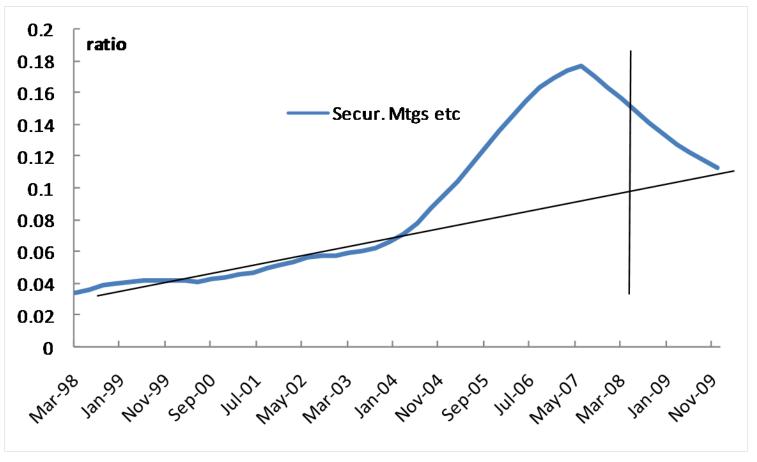
# Securitised Mortgages Cumulative Loss Model: Range Based on Recovery Rate

|         | CUMUL. \$k | on LOSS@ | RECOVER | RY RATE |
|---------|------------|----------|---------|---------|
| Quarter | 0%         | 40%      | 50%     | 60%     |
| Sep-07  | 74         | 45       | 37      | 30      |
| Dec-07  | 153        | 92       | 77      | 61      |
| Mar-08  | 253        | 152      | 127     | 101     |
| Jun-08  | 344        | 206      | 172     | 138     |
| Sep-08  | 422        | 253      | 211     | 169     |
| Dec-08  | 495        | 297      | 248     | 198     |
| Mar-09  | 559        | 335      | 279     | 224     |
| Jun-09  | 614        | 368      | 307     | 245     |
| Sep-09  | 668        | 401      | 334     | 267     |
| Dec-09  | 733        | 440      | 366     | 293     |

Source: OECD.



#### Mortgage-backed Securities Stock/GDP



Source: Fedrreral Reserve, OECD



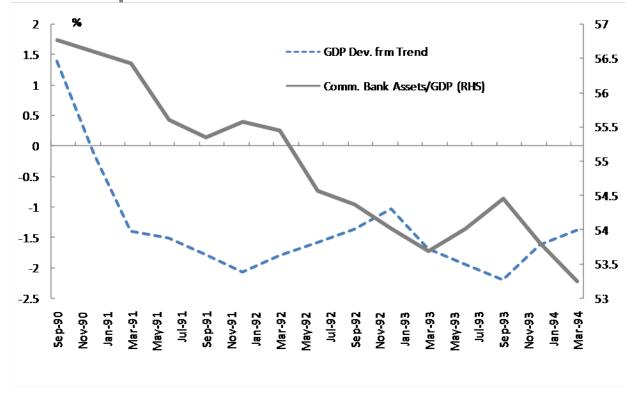
# Commercial Banks Deleveraging v. Capital Requirements

|                               |                      |                              |      | Equity Req. (\$bn) for Asset growth p.a. of: |         |                                 |  |
|-------------------------------|----------------------|------------------------------|------|--|---------|---------------------------------|--|
|                               | At start<br>(Jun-07) | At full adjust.<br>(Dec-09?) | %    | 0% p.a.                                      | 7% p.a. | & socialise losses with 7% p.a. |  |
| 0% Recovery of Losses         |                      |                              |      |  |         |                                 |  |
| Assets \$bn                   | 10088.4              | 9102.1                       | -9.8 |  |         |                                 |  |
| Equity \$bn                   | 1064.7               | 960.6                        |      | 104.1  | 178.6   | 74.5                            |  |
| Lev Ratio                     | 9.48                 | 9.48                         |      |  |         |                                 |  |
| Cum. Loss (14% \$703bn total) |                      | 104.1                        |      |  |         |                                 |  |
| 40% Recovery of losses        |                      |                              |      |  |         |                                 |  |
| Assets                        | 10088.4              | 9496.4                       | -5.9 |  |         |                                 |  |
| Equity                        | 1064.7               | 1002.2                       |      | 62.5   | 137.0   | 74.5                            |  |
| Lev Ratio                     | 9.48                 | 9.48                         |      |  |         |                                 |  |
| Cum. Loss (14% \$422bn total) |                      | 62.5                         |      |  |         |                                 |  |
| 50% Recovery of losses        |                      |                              |      |  |         |                                 |  |
| Assets                        | 10088.4              | 9595.9                       | -4.9 |  |         |                                 |  |
| Equity                        | 1064.7               | 1012.7                       |      | 52.0   | 126.5   | 74.5                            |  |
| Lev Ratio                     | 9.48                 | 9.48                         |      |  |         |                                 |  |
| Cum. Loss (14% \$351bn total) |                      | 52.0                         |      |  |         |                                 |  |

Source: OECD



## Commercial Bank Assets/GDP v. GDP Gap to Trend 1990-1994



Source: Moody's/ Morgan Stanley

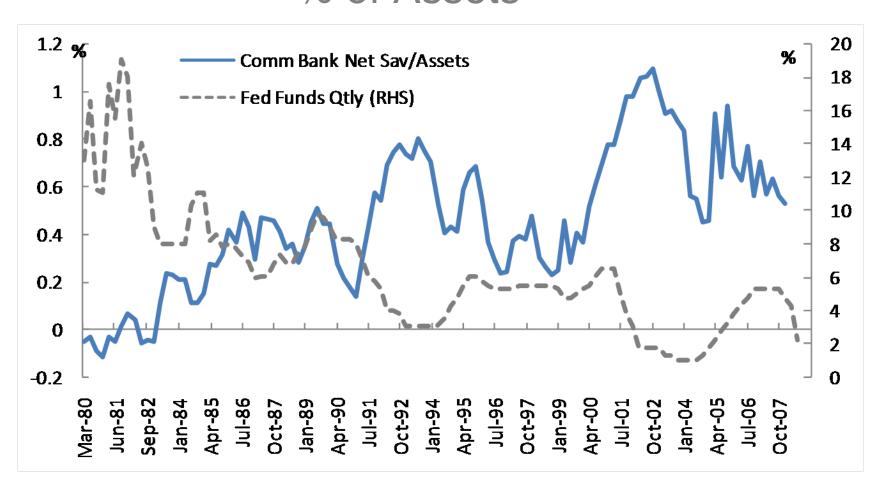


### Recapitalising Through Earnings: Fed Rate Cuts, Dividend Cuts & Time Required (to offset losses but not grow the balance sheet)

| Earn. Rate p.a.   | Payout Ratio  | 0.5        |                 | Payout ratio  | 0.25       |                 | Payout ratio  | 0          |                 |
|-------------------|---------------|------------|-----------------|---------------|------------|-----------------|---------------|------------|-----------------|
| Assets \$11.4trn. | Net Earn Rate | Cap Build  | No. qtrs        | Net Earn Rate | Cap Build  | No. qtrs        | Net Earn Rate | Cap Build  | No. qtrs        |
| Dec 2007 (%)      | % p.a.        | \$bn p/qtr | recap. \$62.5br | % p.a.        | \$bn p/qtr | recap. \$62.5bn | % p.a.        | \$bn p/qtr | recap. \$62.5bn |
| 1.1               | 0.55          | \$15.68    | 4.0             | 0.8           | \$23.51    | 2.7             | 1.1           | \$31.4     | 2.0             |
| 1.5               | 0.75          | \$21.38    | 2.9             | 1.1           | \$32.06    | 1.9             | 1.5           | \$42.8     | 1.5             |
| 2                 | 1.00          | \$28.50    | 2.2             | 1.5           | \$42.75    | 1.5             | 2.0           | \$57.0     | 1.1             |

Source: OECD

## Fed Funds v. Comm. Bank Net Saving as a % of Assets





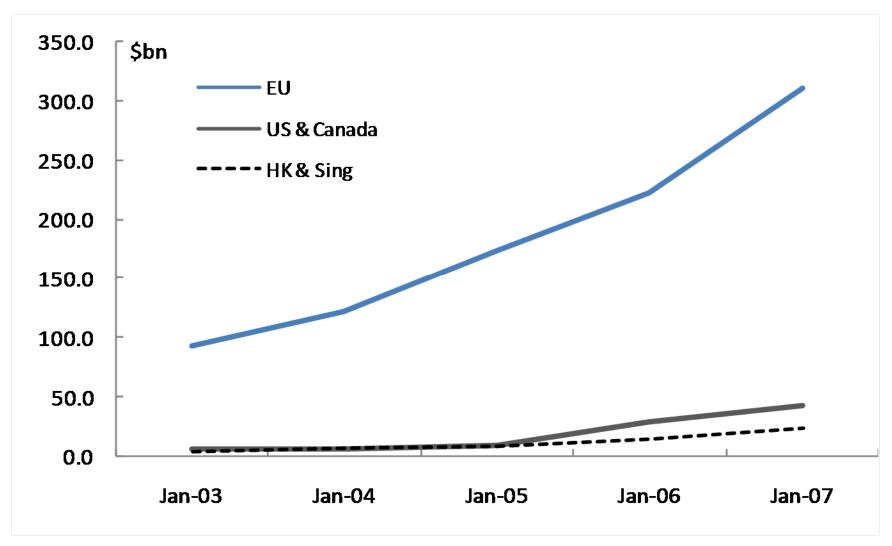
#### Prime Broker Exposure to Hedge Funds

|                   | Total Credit Exp<br>\$bn | Ratio to Tier 1<br>Capital | Hedge Fund \$bn | HF% Total<br>Exposure | HF Exp<br>Ratio to<br>Tier 1<br>Capital |
|-------------------|--------------------------|----------------------------|-----------------|-----------------------|---|
| Loaned Securities | 557                      | 1.05                       | 223             | 40%                   | 0.42                                    |
| Reverse repos     | 1,996                    | 3.77                       | 499             | 25%                   | 0.94                                    |
| Derivatives PRV   | 1,128                    | 2.13                       | 372             | 33%                   | 0.70                                    |
| Margin Loans      | 403                      | 0.76                       | 266             | 66%                   | 0.50                                    |
| Total             | 4,084                    | 7.72                       | 1,360           |                       | 2.57                                    |

Source: Company Reports, OECD



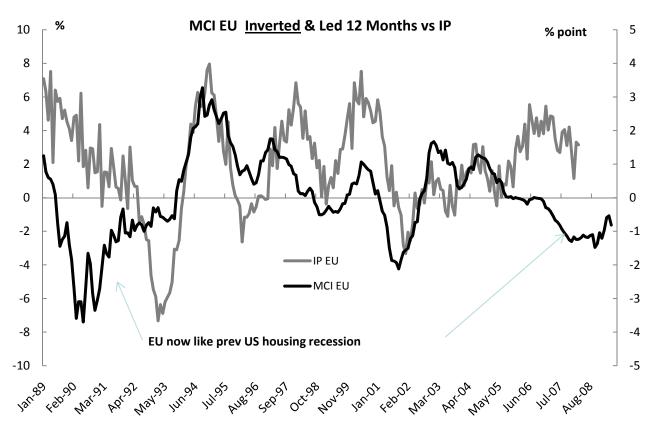
#### Retail Equity Structured Product Issuance



Source: Structured Retail Products, OECD



# Financial Conditions Index EU v. IP % Note The Early 1990s



Source: Datastream, OECD



### Summary on Losses & Capital

- 2004 explosion of RMBS—excess capital & Fannie Freddie caps are causal.
- Losses \$366-\$440bn, US commercial & investment banks about \$90bn.
- Commercial bank capital required to stand still: \$62.5bn, & to grow balance sheet at 7% p.a. \$137bn.
- To recapitalise via earnings with dividend payout cut to 25% and a (back-to-all-time-high) 1.5% earning rate on assets is 2 quarters (to stand still) & to grow at 7% is 4-5 quarters.
- Less than ½ the capital raised so far.



### Summary on Economic Effects

- It is not over, as not enough capital raised; and we have not factored in second round effects—from hedge fund losses, and from corporate bond defaults.
- About 1-1/2 to 2% GDP impact likely in USA.
- Europe: has subprime (UBS etc); is exposed to (asset bubble) Eastern Europe borrowing; has the largest issuance of equity structured products (by far—already banned in Norway); has banks that are massively less capitalised than their US counterparts; is only lagging behind the USA, (just as in early 1990s) with tight financial conditions.