

PARTNER  
COUNTRY QUESTIONNAIRE



PAGE 4: B.1) ABOUT YOU

<b>Q1: COUNTRY</b>	MALAWI
<b>Q2: ABOUT YOU</b>	
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<b>Q3: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply) :</b>	Transport, Economic Planning, Agriculture, Finance and Malawi Revenue Authority

PAGE 6: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

<b>Q4: Do you have Aid-for-Trade priorities?</b>	Yes
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PAGE 7: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

**Q5: Please indicate your Aid-for-Trade priorities** Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the 12 listed .(1 being the most important)

Trade facilitation	5
Network infrastructure (power, water, telecommunications)	2
Competitiveness	1
Export diversification	3
Connecting to value chains	4

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Q6: Additional information.

*Respondent skipped this question*

PAGE 8: C.2) YOUR GOVERNMENT'S AID FOR TRADE PRIORITIES

Q7: Have your Aid-for-Trade priorities changed since 2012?

No

PAGE 9: C.2) YOUR GOVERNMENT'S AID FOR TRADE PRIORITIES

Q8: What are the top 3 drivers of these changes? (Please choose no more than 3 options)

*Respondent skipped this question*

Q9: Additional information.

*Respondent skipped this question*

Q10: Have these changes been reflected in your national development strategy?

*Respondent skipped this question*

Q11: Have these changes been reflected in your dialogue with development partners?

*Respondent skipped this question*

Q12: Is trade facilitation reflected as a priority in your national or regional development policy?

*Respondent skipped this question*

PAGE 10: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

Q13: In which existing policy document(s) can trade facilitation be found as a priority? (You may tick more than one box)

National development strategy,  
National infrastructure development strategy

Q14: Additional information.

*Respondent skipped this question*

PAGE 11: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

Q15: Is trade facilitation included in new draft policy documents currently being updated and formulated?

Yes

PAGE 12: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

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<b>Q16: Please indicate in which new draft policy documents, currently being updated or formulated, trade facilitation is included:</b>	Other (please specify) review of the Trade Policy currently underway
<b>Q17: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 14: D.1) TRADE COSTS

<b>Q18: How important are trade costs for the competitiveness of your exports?</b>	Very important
<b>Q19: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q20: Do your national policies address the issue of trade costs for exports?</b>	Yes

PAGE 15: D.1) TRADE COSTS

<b>Q21: Which document(s) address(es) the issue of trade costs for exports ?</b>	National development strategy, Sector specific strategies (e.g. agriculture, etc.), Other (please specify) The NAational Export Strategy
<b>Q22: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 16: D.1) TRADE COSTS

<b>Q23: How important are trade costs for access to imports?</b>	Important
<b>Q24: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 17: B. TRADE COSTS

<b>Q25: Do national policies address the issue of trade costs for imports?</b>	Yes
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PAGE 18: D.1) TRADE COSTS

**Q26: Which document(s) address(es) the issue of trade costs for imports?**

Sector specific strategies (e.g. agriculture, etc.),  
Other (please specify)  
Through the Exchange rate policy

**Q27: Additional information.**

*Respondent skipped this question*

PAGE 19: D.1) TRADE COSTS

**Q28: What are the most important sources of trade costs for the export of merchandise goods? (You may choose more than 1 option)**

Border procedures (trade facilitation),  
Non-Tariff Measures (including standards),  
Network infrastructure (ICT, power, telecoms),  
Access to trade finance

**Q29: Additional information.**

*Respondent skipped this question*

PAGE 20: D.1) TRADE COSTS

**Q30: What are the most important sources of trade costs for the export of services? (You may choose more than 1 option)**

Network infrastructure (ICT, power, telecoms),  
Transport infrastructure (e.g. for tourism),  
Restrictions on movement of natural persons,  
Low levels of skills in service sectors

**Q31: Additional information.**

*Respondent skipped this question*

PAGE 21: D.1) TRADE COSTS

**Q32: In which regional markets to which you export merchandise goods and services do you face the highest trade costs? (Please select no more than 5 regions)**

Western Europe

**Q33: Indicate your home region.**

Southern Africa

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PAGE 22: D.1) TRADE COSTS

<b>Q34: FOR MERCHANDISE GOODS: For the markets which you have identified as the highest cost, why are trade costs high? (You may choose more than 1 option)</b>	Border procedures (trade facilitation), Non-Tariff Measures (including standards)
<b>Q35: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q36: FOR SERVICES: For the markets which you have identified as the highest costs, why are trade costs high? (You may choose more than 1 options)</b>	Recognition of professional qualifications, Restrictions on movement of natural persons
<b>Q37: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 23: D.1) TRADE COSTS

<b>Q38: How have your trade costs evolved over the past 5 years ?</b>	No Change
<b>Q39: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 24: D.1) TRADE COSTS

<b>Q40: Does your Government use any of the following sources to address the issue of trade costs? (You may choose more than 1 option)</b>	Research with private sector, Research by national academic institution, Research by donor funded project, World Bank Doing Business Index, World Bank Logistic Performance Index, World Customs Organizations Time Release Study , World Economic Forum Global Competitiveness Report
<b>Q41: Additional information.</b>	<i>Respondent skipped this question</i>

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**Q42: Do you validate the results? (You may tick more than 1 box)**

Yes, dialogue with private sector

**Q43: Additional information.**

*Respondent skipped this question*

PAGE 26: E.1) REDUCING TRADE COSTS

**Q44: Is your government taking national action to reduce trade costs?**

Yes

PAGE 27: E.1) REDUCING TRADE COSTS

**Q45: What national action is your government is taking?(You may tick more than 1 box)**

National government initiatives,  
Joint public-private sector initiatives,  
Initiatives supported by development partners

**Q46: Additional information.**

*Respondent skipped this question*

**Q47: In which areas have national actions been undertaken or are on-going? (You may tick more than one box)**

Border procedures (trade facilitation),  
Non-Tariff Measures (including standards),  
Access to trade finance,  
Reforms of national regulatory frameworks for services  
,  
Negotiations with trading partners on access for service suppliers

PAGE 28: E.1) REDUCING TRADE COSTS

**Q48: Is your government engaged in regional actions to reduce trade costs?**

Yes

PAGE 29: E.1) REDUCING TRADE COSTS

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<b>Q49: Please specify (You may tick more than 1 box)</b>	Free trade agreements, Corridor initiatives, Joint public-private sector initiatives, Initiatives supported by development partners
<b>Q50: In which areas have regional actions been undertaken or are on-going? (You may tick more than 1 box)</b>	Border procedures (trade facilitation), Tariffs, fees and other charges, Non-Tariff Measures (including standards), Reforms of national regulatory frameworks for services , Negotiations with trading partners on access for service suppliers
<b>Q51: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 30: E.1) REDUCING TRADE COSTS

<b>Q52: Is external support aligned with your national and regional needs to reduce trade costs ?</b>	Yes
<b>Q53: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 31: E.1) REDUCING TRADE COSTS

<b>Q54: How is external support aligned with your needs?(You may tick more than 1 box)</b>	External support is aligned with national priorities to reduce trade costs , Dialogue with donors has resulted in attention to the issue of trade costs , Improved dialogue with the private sector has resulted in this being prioritized
<b>Q55: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 32: E.1) REDUCING TRADE COSTS

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<b>Q56: Why is external support not aligned with your needs?(You may tick more than 1 box)</b>	<i>Respondent skipped this question</i>
<b>Q57: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 34: F.1) TRADE FACILITATION AGREEMENT

<b>Q58: What impact would implementation of the Trade Facilitation Agreement, when adopted, have on the evolution of your trade costs?</b>	Between 0-10% increase
<b>Q59: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 35: F.1) TRADE FACILITATION AGREEMENT

<b>Q60: In which regions would the implementation of the Trade Facilitation Agreement, when adopted, have the biggest impact on the trade costs you face ? (Please choose no more than 5 options)</b>	All regions
<b>Q61: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 36: F.1) TRADE FACILITATION AGREEMENT

<b>Q62: Do you plan to seek Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted ?</b>	Yes, after TFA adoption
<b>Q63: Have you undertaken a Trade Facilitation Needs Assessment?</b>	Yes

PAGE 37: F.1) TRADE FACILITATION AGREEMENT

<b>Q64: Please specify the organization(s) involved in and year(s) of each needs assessment.</b>	
WTO	2007

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**Q65: Do you plan to request a new Trade Facilitation Needs Assessment or an update of an existing assessment?**

Yes

**Q66: Please specify why.**

The Needs Assessment that was undertaken in 2007 is un satisfactory and there have been a number of developments that have taken place over the years that may need to be taken into consideration at national, regional and multilateral levels

**PAGE 39: F.1) TRADE FACILITATION AGREEMENT**

**Q67: Where might you need support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)**

To prepare category A, B, C notifications,

To support scheduling of commitments,

To support implementation of specific TFA provisions

,

To align support with on-going national reform programmes

**PAGE 40: F.1) TRADE FACILITATION AGREEMENT**

**Q68: What difficulties do you face, or do you expect to face, in securing Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted ? (You may tick more than 1 box)**

Lack of information on funding opportunities,

Problems accessing external funds,

Ensuring TFA implementation is a priority in national development planning documents

,

Ensuring coherence with past programmes,

Integrating TFA implementation into on-going programmes

**PAGE 41: F.1) TRADE FACILITATION AGREEMENT**

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**Q69: Which disciplines of the Trade Facilitation Agreement, when adopted, will prove the hardest to implement and where Aid-for-Trade support should be focused?(You may tick more than 1 box)**

The Agreement as a whole,  
Appeal and review procedures,  
Disciplines on fees, Border agency cooperation,  
Formalities connected with importation, exportation and transit  
,  
Customs cooperation,  
Establishment and/or continued operation of national committee

**Q70: Additional information.**

*Respondent skipped this question*

PAGE 43: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

**Q71: What have been the key factors in achieving successful reductions in trade costs? (Please choose no more than 5 options)**

Private sector engagement and commitment,  
Alignment of projects with private sector priorities  
,  
Alignment of donor support with national priorities  
,  
Sustained political engagement and commitment by national authorities

**Q72: Additional information.**

*Respondent skipped this question*

PAGE 44: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

**Q73: What outputs have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)**

Greater transparency,  
Improved cooperation between border agencies,  
New network infrastructure (e.g. ICT, power),  
Creation of one-stop border posts,  
Creation of trade facilitation committees

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Q74: Additional information.

*Respondent skipped this question*

PAGE 45: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

Q75: What outcomes have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)

Reduction in border clearance times,  
Increase in customs revenue,  
Increase in export volumes

Q76: Additional information.

*Respondent skipped this question*

PAGE 46: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

Q77: What impacts have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)

Higher revenues for exporters,  
Entry into new value chain,  
Consumer welfare effects,  
Increase in foreign direct investment,  
Increase in domestic private sector investment

Q78: Additional information.

*Respondent skipped this question*

PAGE 47: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

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**Q79: Which types of actions have achieved the most positive results in reducing trade costs for goods and services? (Please choose no more than 7 options)**

Customs reform, Tariff reforms,  
Support for compliance with Non-Tariff Measures  
,  
Removing domestic restrictions on commercial presence  
,  
Working with trade partners to remove restrictions on movement of natural persons  
,  
Improving the regulatory environment for services  
,  
Improving skills levels in service sectors

**Q80: Additional information.**

*Respondent skipped this question*

**PAGE 48: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH**

**Q81: What contribution can reducing trade costs make to the target of inclusive, sustainable growth? (Please choose no more than 7 options)**

Rise in employment,  
Entry into new value chains,  
Moving up value chains,  
Diversification in export markets,  
Foreign direct investment,  
Consumer welfare effects, Reduction in poverty

**Q82: Additional information.**

*Respondent skipped this question*

**PAGE 50: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE**

**Q83: Has the alignment of Aid-for-Trade support to your national needs and priorities changed since the launch of the Aid-for-Trade Initiative in 2005?**

No change

**PAGE 51: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE**

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**Q84: If it has improved, please specify why.(You may tick more than one box)**

*Respondent skipped this question*

**PAGE 52: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE**

**Q85: Why has the alignment declined?(You may tick more than 1 box)**

*Respondent skipped this question*

**Q86: Additional information.**

*Respondent skipped this question*

**PAGE 53: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE**

**Q87: What impact has the Aid-for-Trade Initiative had since it was launched in 2005?(You may tick more than 1 box)**

More attention to trade issues in development ,  
More priority given by national authorities to trade issues in national development planning

**Q88: Additional information.**

*Respondent skipped this question*

**PAGE 54: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE**

**Q89: What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda? (Please choose no more than 5 options)**

Mainstreaming of trade issues in national policy ,  
Engaging the private sector in national trade and development policy planning  
,  
Catalyst for Aid-for-Trade flows ,  
Financing of catalytic actions ,  
Contribution to inclusive, sustainable growth

**Q90: Additional information.**

*Respondent skipped this question*

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**Q91: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (Please choose a maximum of 5 options)**

Contribution of financing for development,

Contribution to improving the business and regulatory environment

,

Ensuring continued attention to trade issues in development

,

Engaging the private sector in development issues

,

Making a contribution to economic growth and poverty eradication through inclusive, sustainable development

**Q92: Additional information.**

*Respondent skipped this question*

**Q93: How in your view could the Aid-for-Trade Initiative be improved?**

It would be good to identify one key mechanism for the delivery of Aid for Trade in LDC like the EIF programme

PAGE 55: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

**Q94: Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.**

*Respondent skipped this question*