

PAGE 4: B.1) ABOUT YOU

Q1: COUNTRY / CUSTOMS TERRITORY	SWITZERLAND
Q2: INTERNATIONAL ORGANIZATION	Respondent skipped this question
Q3: YOUR CONTACT DETAILS	
Name:	Thierry Buchs
Position	Head of Trade Promotion
Ministry/Organization	State Secretariat for Economic Affairs, SECO
Email Address:	thierry.buchs@seco.admin.ch
Q4: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):	Respondent skipped this question

PAGE 6: C.2) YOUR AID-FOR-TRADE STRATEGY

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PAGE 7: C.2) YOUR AID-FOR-TRADE STRATEGY

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PAGE 8: C.2) YOUR AID-FOR-TRADE STRATEGY

Q7: Why has your strategy changed ?(Please choose no more than 5 options)	Respondent skipped this question
Q8: Additional information.	Respondent skipped this question

PAGE 9: C.2) YOUR AID-FOR-TRADE STRATEGY

Q9: How has your Aid-for-Trade spending changed since 2012?	Between 0-10% increase	
Q10: Additional information.	Respondent skipped this question	
Q11: How do you expect your Aid-for-Trade spending to change in the next 5 years?	Between 0-10% increase	
Q12: Additional information.		
It is to be noted that a new framework credit for Switzerland's development cooperation, including its economic development cooperation, for the period 2017-20 is currently under preparation. Aid for Trade spending tendentially is expected to increase, however, this will only be ascertained once parliament has approved the new framework credit.		
Q13: Can you provide detailed information on past	Past support disaggregated by region,	
or planned future Aid-for-Trade spending?(You may tick more than 1 box)	Past support disaggregated by country,	
	Future support disaggregated by region,	
	Future support disaggregated by country	
Q14: Additional information.	Respondent skipped this question	
Q15: What information about other donors' Aid-for-	Point of contact for each region/country/sector,	
Trade would you find helpful in planning your own assistance?(You may tick more than 1 box)	Links to current regional strategy,	
	Links to current national strategy	

PAGE 10: C.2) YOUR AID-FOR-TRADE STRATEGY

Q16: How has your Aid for Trade facilitation spending changed since 2012?	Increase (0-10%)
Q17: Additional information.	Respondent skipped this question
Q18: How do you expect your Aid for Trade facilitation spending to change in the next 5 years?	Increase (0-10%)

Q19: Additional information.

Along with the expected increase of the Aid for Trade spending for the next five years, an increase in the Aid for Trade facilitation spending is likewise to be expected. However, again this will only be ascertained once parliament has approved the new framework credit for Switzerland's development cooperation for the period 2017-20.

PAGE 11: C.2) YOUR AID-FOR-TRADE STRATEGY

Q20: Looking ahead, what changes do you expect to	Budgetary increases,
your Aid-for-Trade strategy in the next 5 years? (You may tick more than 1 box)	New priorities of development partners,
	Streamlining of issues receiving support,
	More focus on private sector development,
	More focus on trade facilitation,
	Specific focus on implementation of the WTO Trade Facilitation Agreement
	More focus on climate change and green growth,
	More focus on gender equality,
	More focus on regional integration
Q21: Additional information.	Respondent skipped this question

PAGE 13: D.1) TRADE COSTS

Q22: How important are trade costs for the economic integration and development of developing countries and LDCs?	Important
Q23: Additional information.	Respondent skipped this question
Q24: For MERCHANDISE GOODS: What are the most important sources of trade costs for the export of merchandise goods from developing countries? (You may tick more than one box)	Border procedures (trade facilitation), Non-tariff Measures (including standards), Access to trade finance
Q25: Additional information.	Respondent skipped this question

Q27: Additional information. Q28: Does your Aid-for-Trade strategy specifically address the issue of trade costs?	Respondent skipped this question No
	Low skills levels in service sectors
than 1 box)	Poor regulatory environment for services,
sources of trade costs for the export of services from developing countries? (You may tick more	Restrictions on commercial presence,
Q26: For SERVICES: What are the most important	Non-recognition of professional qualifications,

PAGE 14: D.1) TRADE COSTS

iss	9: Where in your Aid-for-Trade strategy is the ue of trade costs addressed? (You may tick more n 1 box)	Respondent skipped this question
Q3	0: Additional information.	Respondent skipped this question

PAGE 15: D.1) TRADE COSTS

Q31: How is the issue of trade costs reflected in your Aid for Trade programming? (You may tick more than 1 box)	In-country projects and programmes, Regional projects and programmes
Q32: Additional information.	Respondent skipped this question

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Q33: In which regions do you provide Aid-for-Trade	South America,
support to reduce trade costs? (You may tick more	Central Asia and Eastern Europe,
than 1 box)	North Africa and the Middle East
Q34: Provide web links to programmes you wish to showcase:	Respondent skipped this question

PAGE 18: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

Q35: What difficulties, if any, do you expect partner countries to face in securing support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)	Ensuring Trade Facilitation Agreement implementation is a priority in national development planning documents , National coordination and demonstration of political will for Trade Facilitation Agreement reform , Integrating Trade Facilitation Agreement implementation into on-going programmes
Q36: Additional information.	Respondent skipped this question
Q37: How do you envisage programming Trade Facilitation Agreement implementation support, when adopted ?(You may tick more than 1 box)	Trade Facilitation Agreement Implementation support is already being programmed.
Q38: Additional information.	Respondent skipped this question

PAGE 19: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

Q39: What difficulties, if any, do you expect to face in programming support for Trade Facilitation Agreement implementation, when adopted, as part of your Aid-for-Trade activities? (You may tick more than 1 box)	Programming of Trade Facilitation Agreement implementation support is already being undertaken as part of your Aid-for-Trade strategy
Q40: Additional information.	Respondent skipped this question
Q41: Which disciplines of the Trade Facilitation Agreement do you think will prove the hardest for developing countries to implement and where Aid- for-Trade support should be focused?(You may tick more than 1 box)	Unsure
Q42: Additional information.	
The challenges in implementing the Trade Facilitation Agr Where Aid-for-Trade support should be focused, might, th should be evaluated on a case by case basis.	
Q43: Will the Trade Facilitation Agreement, when adopted, benefit other development programmes that you operate?	Yes

PAGE 20: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

Q44: Please specify the other programmes that Trade Facilitation Agreement implementation would benefit when adopted: (You may tick more than 1 box)	Positive spin-offs on governance programmes
Q45: Additional information.	Respondent skipped this question

PAGE 22: F.1) REDUCING TRADE COSTS

Q46: Do you track trade costs as part of your Aid- for-Trade programmes?	No
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PAGE 23: F.1) REDUCING TRADE COSTS

Q47: How do you track trade costs?(You may tick more than 1 box)	Respondent skipped this question
Q48: Additional information.	Respondent skipped this question
Q49: What data sources do you use?(You may tick more than 1 box)	Respondent skipped this question
Q50: Additional information.	Respondent skipped this question
Q51: How do you validate the results?(You may tick more than 1 box)	Respondent skipped this question
Q52: Additional information.	Respondent skipped this question

PAGE 24: F.1) REDUCING TRADE COSTS

Q53: What immediate outputs have you observed from actions taken to reduce trade costs? (You may	Updated customs working practices,
tick more than 1 box.)	New conformity assessment procedures and processes

Q54: Additional information.	Respondent skipped this question
Q55: What outcomes have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)	Respondent skipped this question

Q56: Additional information.

Focusing strongly on capacity and institution building in this area of development cooperation, Switzerland focuses on tracking outcomes linked to capacity and institution building.

PAGE 25: F.1) REDUCING TRADE COSTS

Q57: What impacts have you observed from actions taken to reduce trade costs? (Please choose no	Diversification in export markets,	
more than 5 options)	Diversification in export products,	
	Entry into new value chain, Fall in poverty	
Q58: Additional information.	Respondent skipped this question	
Q59: Which types of actions have achieved the most	Customs reform,	
positive results in reducing trade costs for goods and services?(Please choose no more than 7 options)	Support for compliance with Non-Tariff Measures	
	Improving access to trade finance	
Q60: Additional information.	Respondent skipped this question	
Q61: What have been the key success factors in	Private sector engagement and commitment,	
reducing trade costs?(Please choose no more than 5 options)	Sustained political engagement and commitment by national authorities	
Q62: Additional information.	Respondent skipped this question	

PAGE 27: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q63: Is private sector development an Aid-for-Trade Yes priority of your agency?

Q64: Additional information.

Respondent skipped this question

PAGE 28: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q65: What approaches do you use to promote private sector development?(You may tick more than 1 box)	Concessional loans and grants, Equity investment, Technical assistance, Business engagement, Political risk insurance/guarantees, Public-private partnerships
Q66: Additional information.	Respondent skipped this question
Q67: What is the focus of your private sector development programme?You may tick more than 1 box.	Vocational training and skills, Business or trade support institutions, Business environment, Improving access to credit, Support for SMEs, Market information and business services, Private sector development in middle income countries
Q68: Additional information.	Respondent skipped this question

PAGE 29: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q69: Is the private sector in your own country/customs territory involved in your programme?	Yes	
Q70: Additional information.	Respondent skipped this question	

PAGE 30: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q71: How is your national private sector engaged? (You may tick more than 1 box)	Delivery of programmes
Q72: Additional information.	Respondent skipped this question
Q73: Do you offer support to your own private sector to invest in developing countries?	Yes
Q74: Additional information.	Respondent skipped this question

PAGE 31: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q75: How do you offer support?(You may tick more than 1 box)	Official lending, Advisory services and information
Q76: Additional information.	Respondent skipped this question

PAGE 32: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q77: How do you measure the results of your private sector's involvement?(You may tick more than 1 box)	Regular project/programme evaluation, Indicators on business environment, Social and economic indicators
Q78: Additional information.	Respondent skipped this question

PAGE 33: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q79: Are there examples of private sector development that you would like to showcase?
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PAGE 34: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q80: Please provide details of relevant programme/project evaluations you would like to showcase (include weblinks where appropriate). You may also wish to elaborate by submitting information in a case story format. Details on how to submit a case story can be found at the end of this questionnaire. Respondent skipped this question

PAGE 36: H.1) CONTRIBUTION OF AID FOR TRADE TO INCLUSIVE, SUSTAINABLE GROWTH

Q81: What contribution can reducing trade costs make to inclusive, sustainable growth?(Please choose no more than 7 options)	Increase in exports, Rise in employment, Entry into new value chains, Diversification in export markets, Foreign direct investment, Domestic private sector investment, Reduction in poverty
Q82: Additional information.	Respondent skipped this question
Q83: What impact has the Aid-for-Trade Initiative had since its launch in 2005? (You may tick more than 1 box)	Increase in resources available for trade development , More attention to trade issues in development, More priority given by national authorities to trade issues in national development planning , More priority given by donors to trade issues in national development planning
Q84: Additional information.	Respondent skipped this question

Q85: What potential future contribution could the	Contribution of financing for development,
Aid-for-Trade Initiative make to the post-2015 development agenda? (You may tick more than 1 box)	Contribution to improving the business and regulatory environment
	,
	Ensuring continued attention to trade issues in development
	,
	Making a contribution to economic growth and poverty eradication
	,
	Helping to create the conditions for employment,
	Contribution to green growth through the creation of green value chains
Q86: Additional information.	Respondent skipped this question
Q87: What potential future contribution could the	Mainstreaming of trade issues in national policy,
Q87: What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda?(Please choose no more than 5 options)	Mainstreaming of trade issues in national policy, Engaging the private sector in national trade and development policy planning
Enhanced Integrated Framework for LDCs make to the post-2015 development agenda?(Please choose	Engaging the private sector in national trade and development policy planning
Enhanced Integrated Framework for LDCs make to the post-2015 development agenda?(Please choose	Engaging the private sector in national trade and development policy planning , Coherence in trade and development policy,
Enhanced Integrated Framework for LDCs make to the post-2015 development agenda?(Please choose	Engaging the private sector in national trade and development policy planning , Coherence in trade and development policy, Catalyst for Aid-for-Trade flows,
Enhanced Integrated Framework for LDCs make to the post-2015 development agenda?(Please choose	Engaging the private sector in national trade and development policy planning , Coherence in trade and development policy, Catalyst for Aid-for-Trade flows, Contribution to inclusive, sustainable growth,
Enhanced Integrated Framework for LDCs make to the post-2015 development agenda?(Please choose	Engaging the private sector in national trade and development policy planning , Coherence in trade and development policy, Catalyst for Aid-for-Trade flows,
Enhanced Integrated Framework for LDCs make to the post-2015 development agenda?(Please choose	Engaging the private sector in national trade and development policy planning , Coherence in trade and development policy, Catalyst for Aid-for-Trade flows, Contribution to inclusive, sustainable growth, Contribution to green growth through support to

PAGE 37: H.1) CONTRIBUTION OF AID FOR TRADE TO INCLUSIVE, SUSTAINABLE GROWTH

Q90: Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box. Respondent skipped this question