



### 1. COUNTRY

ITALY

### 2. INTERNATIONAL ORGANIZATION

No Response

### 3. ABOUT YOU

Name: - Pierfrancesco Zazo / Maurizio Bonavia

Position: - Director UTC / Expert Industry-Energy

Ministry: - Ministry of Foreign Affairs - General Directorate for Development Cooperation

Email Address: - pierfrancesco.zazo@esteri:it / maurizio.bonavia@esteri.it

Phone Number: - +390636916242 / +390636916232

### 4. Has your Aid-for-Trade strategy changed since 2010?

NOT SURE

## 5. If YES, please rate the importance of each of the following changes.

No Response

## 6. How has your total Aid-for-Trade expenditure changed since the onset of the economic crisis in 2009? (i.e. between 2009-2012).

Significant decrease (by more than 10%)

## 7. How do you expect your total Aid-for-Trade spending to change in the next 5 years?

Not sure

# 8. Looking ahead, what changes do you expect to your national Aid-for-Trade strategy in the next 5 years?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Budget cuts				Х
Budget increases				Х
Change in government and priorities				Х
New priorities of development partners				Х
Streamlining of countries receiving support				Х
Streamlining of issues receiving support				Х
More focus on LDCs				Х
More focus on private sector development				Х
More focus on poverty reduction				Х
More focus on climate change and green growth				Х
More focus on gender equality				Х
More focus on regional integration				Х
More focus on results				Х
Other				
Additional comments:				





9. What sources of financing will be the most important in meeting the trade-related capacity building needs of developing countries over the next 5 years?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance		Х		
Non-concessional financing		Х		
Assistance from South-South partners			Х	
Foreign direct investment	X			
Domestic private investment		Х		
Domestic public investment		Х		
Income remitted by migrants	X			
Corporate philanthropic foundations		Х		
Additional comments:				

10. Please answer the same question, but just for least developed countries (LDCs). What sources of financing will be the most important to meet LDCs' trade related-capacity building needs of over the next 5 years?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance	Х			
Assistance from South-South partners			Х	
Foreign direct investment		Х		
Domestic private investment		Х		
Domestic public investment		Х		
Income remitted by migrants		Х		
Corporate philanthropic foundations		Х		
Additional comments:				

11. Was the private sector consulted in the development of your Aid-for-Trade strategy?

NOT SURE

12. If YES, please highlight which private sector groups were consulted.

No Response

13. Do you engage the private sector in the implementation of your Aid-for-Trade projects and programmes?

No Response

14. If YES, please explain how the private sector is engaged.

No Response

15. Please provide details of any public-private partnership(s) which support the implementation of your Aid-for-Trade strategy. Select the appropriate sectoral focus and provide weblinks where available.

No Response

16. What benefits do you see in public-private partnerships?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Mobilization of non-aid sources of financing		Х		
Sustainability after the end of donor support		Х		
Transfer of private sector expertise		Х		
Technology transfer		Х		
Potential for bilateral trade growth		Х		





other
dditional comments:

## 17. What difficulties have you faced in establishing public-private partnerships?

	MOST	IMPORTANT	NOT	NOT SURE
	IMPORTANT		INIFORTANT	JUKE
Institutional resistance to engaging with the private sector				X
Lack of interest among firms				Х
Preference of companies to pursue their own projects				Х
Unwillingness of private sector to provide counterpart funding				X
Different expectations of public and private sector				Х
Different speed of private and public sector implementation activities				Х
Rules on public-private partnerships				Х
Other				х
Additional comments:				

## 18. Does your Aid-for-Trade strategy address value chain development issues?

NOT SURE

19. If YES, please identify which development objective(s) you are seeking to achieve through value chain development.

No Response

20. What do you think are the main obstacles which developing country firms face in entering into value chains? Please rank the top 3 constraints (1 being the most serious constraint).

	1	2	3
Lack of comparative advantage			
Market entry costs			
Inadequate domestic infrastructure			Х
Burdensome border procedures in export markets			
Burdensome documentation requirements			
Limited access to trade finance			
Inability to attract foreign direct investment		Х	
Lack of labour force skills			
Structure of value chains			
Trade restrictions	х		
Standards compliance			
Additional comments:			

21. How does your Aid-for-Trade strategy seek to promote value chain development?

No Response

22. How long have you been working on value chain development issues?

No Response

23. In which sectors do you have experience of your value chain development?

Agricultural products

Food products

Fish and fish products





Automotive produc	ts
Textiles	
Clothing	
24. Do you inc	lude the informal sector within the scope of your value chain development initiatives?
NO	
25. If YES, plea	ase explain why.
No Response	
26. Do you tar	get your value chain development activities?
No Response	
27. Do you mo	nitor results achieved by your value chain development activities?
NO	
28. If YES, are	these monitoring mechanisms based on a particular standard or approach?
No Response	
29. Have you	evaluated the development impact of your value chain development activities?
NO	
30. If YES, did	the evaluation(s) report changes in any of the following indicators?
No Response	
31. Have you	evaluated the development impact of your Aid-for-Trade strategy or activities?
NO	
32. If YES, did	the evaluation(s) report changes in any of the following indicators?
No Response	
	rovide examples of where your Aid-for-Trade support and/or value chain has had any entioned impacts?
Labour skills devel	opment

Labour skills development	
Private sector investment	
Increased exports	
Increased trade	
Diversified export	
Increased economic growth	
Employment	
Poverty alleviation	