



## PAGE 5: ABOUT YOU

## Q1: Respondent

LAO PDR

## Q2: About you

Name

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Position

Director

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## PAGE 7: SECTION 1 : AID-FOR-TRADE PRIORITIES - YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

## Q3: Does your national development strategy include trade priorities ? (i.e. Aid-for-Trade priorities)

Yes

## PAGE 8: SECTION 1 : AID-FOR-TRADE PRIORITIES

**Q4: If yes, please indicate your Aid-for-Trade priorities :Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the ones listed below.(1 being the most important)**

Trade policy analysis, negotiations and implementation	3
Trade facilitation	4
International competitiveness	5
Export diversification	1
Regional integration	2

## PAGE 9: SECTION 1 : AID-FOR-TRADE PRIORITIES

## Q5: Have your Aid-for-Trade priorities changed since 2014?

Yes,

Please specify further the priorities that you selected above, as well as the main problems/obstacles encountered in furthering them. Please include a weblink to the relevant strategy.  
1. Export diversification 2. Regional integration 3. International competitiveness

## PAGE 10: SECTION 1 : AID-FOR-TRADE PRIORITIES

**Q6: If yes, please rank the top 3 drivers of these changes :(Please choose no more than 3 options)**

New national development strategy	1
International competitiveness objectives	1
Poverty reduction objectives	1

**Q7: Have these changes been reflected in your dialogue with development partners?** Yes

## PAGE 11: SECTION 1 : AID-FOR-TRADE PRIORITIES

**Q8: In your view, can Aid for Trade make a contribution to the achievement of the 2030 Sustainable Development Agenda ?** Yes

## PAGE 12: SECTION 1 : AID-FOR-TRADE PRIORITIES

**Q9: If yes, please specify which Sustainable Development Goals (SDGs) you think that Aid for Trade may help to achieve? Sustainable Development Goals:**

1. No poverty , 7. Affordable and clean energy ,  
17. Partnership for the goals ,  
10. Reduce inequalities ,  
9. Industry, innovation and infrastructure ,  
8. Decent work and economic growth

## PAGE 13: SECTION 1 : AID-FOR-TRADE PRIORITIES

**Q10: In your view, can Aid for Trade make a contribution to women's economic empowerment?** Yes

**Q11: Have you participated in any evaluation process that has been undertaken on the Aid-for-Trade support you receive?** No

## PAGE 15: SECTION 2 : TRADE FACILITATION AGREEMENT

**Q12: Is trade facilitation reflected as a priority in your national or regional development policy? (You may tick more than 1 box)** Yes, National Development Strategy with a broader conception of trade facilitation (e.g. trade and transport facilitation)

## PAGE 16: SECTION 2 : TRADE FACILITATION AGREEMENT

**Q13: If yes, in which policy document(s) can trade facilitation be found as a priority? (You may tick more than 1 box)**

National development strategy,  
National trade strategy,  
National sectoral strategy(ies),  
National infrastructure development strategy,  
Regional trade agreement(s)

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**PAGE 17: SECTION 2 : TRADE FACILITATION AGREEMENT**

**Q14: If no, does your government plan to include trade facilitation as a priority in future planning document(s)?(You may tick more than one box)**

*Respondent skipped this question*

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**PAGE 18: SECTION 2 : TRADE FACILITATION AGREEMENT**

**Q15: Please outline the current status of work related to the implementation of the Trade Facilitation Agreement(You may tick more than 1 box)**

Acceptance of Amendment Protocol ("Trade Facilitation Agreement ratification") deposited  
,  
Additional information about the current status of work related to the implementation of the Trade Facilitation Agreement  
Developing plan for category B and C

**Q16: Are you planning to use the flexibilities set out in section II of the Trade Facilitation Agreement ?**

Yes

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**PAGE 19: SECTION 2 : TRADE FACILITATION AGREEMENT**

**Q17: If yes, please specify:(You may tick more than 1 box)**

Category A commitments deposited,  
Category B commitments under preparation,  
Category C commitments under preparation

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**PAGE 20: SECTION 2 : TRADE FACILITATION AGREEMENT**

**Q18: Which disciplines of the Trade Facilitation Agreement are you seeking Aid-for-Trade support to implement?(You may tick more than 1 box)**

Art 1: Publication and Availability of Information ,  
 Art 2: Opportunity to Comment, Information before Entry into Force and Consultations  
 ,  
 Art 3: Advance Rulings ,  
 Art 4: Procedures for Appeal or Review ,  
 Art 5: Other measures to Enhance Impartiality, Non discrimination and Transparency  
 ,  
 Art 6: Disciplines on Fees and Charges Imposed on or in Connection with Importation and Exportation and Penalties  
 ,  
 Art 7: Release and Clearance of Goods ,  
 Art 8: Border Agency Cooperation ,  
 Art 9: Movement of Goods Intended for Import under Customs Control  
 ,  
 Art 10: Formalities Connected with Importation, Exportation and Transit  
 ,  
 Art 11: Freedom of Transit ,  
 Art 12: Customs Cooperation

**Q19: Are you engaged in a dialogue with development partners on your Trade Facilitation Agreement implementation needs?**

Yes

**PAGE 21: SECTION 2 : TRADE FACILITATION AGREEMENT**

**Q20: If yes, please specify with which development partners you are discussing Trade Facilitation Agreement implementation.**

Asian Development Bank, World Bank Group,  
 World Customs Organization

**PAGE 22: SECTION 2 : TRADE FACILITATION AGREEMENT**

**Q21: If no, what difficulties, if any, are you facing in securing Aid-for-Trade support to help implement the Trade Facilitation Agreement?(You may tick more than 1 box)**

*Respondent skipped this question*

**PAGE 23: SECTION 2 : TRADE FACILITATION AGREEMENT**

**Q22: Is there an Aid-for-Trade facilitation project or programme that you wish to showcase as an example of best practice ?**

Unsure

## PAGE 25: SECTION 3 : E-COMMERCE

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**Q23: Does your government have a national strategy for e-commerce (or other national digital-related strategy)?** No

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## PAGE 26: SECTION 3 : E-COMMERCE

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**Q24: If yes, please indicate which of the following : (You may tick more than 1 box)** *Respondent skipped this question*

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**Q25: If yes, is this national strategy reflected in your national development strategy?** *Respondent skipped this question*

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## PAGE 27: SECTION 3 : E-COMMERCE

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**Q26: If no, does your government plan to develop or update your national development strategy to include e-commerce (or other digital-related) priorities?** Unsure

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**Q27: Does your government plan to develop a separate e-commerce or (other digital-related) strategy ?** Unsure

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## PAGE 28: SECTION 3 : E-COMMERCE

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**Q28: Do you have any mechanism(s) to coordinate your national e-commerce (or other digital strategy) across government ?** No

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**Q29: Does your existing or planned national strategy for e-commerce (or other digital-related) strategy cover issues related to trade in services and/or goods through e-commerce?** Unsure

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## PAGE 29: SECTION 3 : E-COMMERCE

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**Q30: If yes, please indicate which issues are covered in your national e-commerce (or other digital related) strategy:(You may tick more than 1 box)** *Respondent skipped this question*

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## PAGE 30: SECTION 3 : E-COMMERCE

**Q31: For EXPORTS, what challenges do your micro, small and medium sized enterprises (MSMEs) face in relation to cross border e-commerce transactions? (You may tick more than 1 box)**

Absence of, or difficulties in, using electronic single window for customs or border clearance  
,  
Difficulties accessing third-party payment services ,  
High shipping costs

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**PAGE 31: SECTION 3 : E-COMMERCE**

**Q32: For IMPORTS, what challenges do your micro, small and medium sized enterprises (MSMEs) face in relation to cross border e-commerce transactions? (You may tick more than 1 box)**

Dealing with returned goods,  
Difficulties accessing third party payment services

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**PAGE 32: SECTION 3 : E-COMMERCE**

**Q33: Please estimate the percentage of goods and services that your country exports and imports internationally through e-commerce / digital channels and the growth of imports and exports through e-commerce / digital channels over the past 3 years.**

Percentage of goods exported through e-commerce	0-10%
Percentage of services exported through e-commerce	0-10%
Percentage of goods traded as expedited shipments	0-10%
Growth of imports through e-commerce channels in the past 3 years	0-10%
Growth of export through e-commerce channels in the past 3 years	0-10%
Growth of expedited shipments	0-10%

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**PAGE 33: SECTION 3 : E-COMMERCE**

**Q34: For EXPORTS, what challenges does the on-line purchase of merchandise goods through e-commerce present for your customs and other border management authorities? (You may tick more than 1 box)**

Unsure

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**PAGE 34: SECTION 3 : E-COMMERCE**

**Q35: For IMPORTS, what challenges does the on-line purchase of merchandise goods through e-commerce present for your customs and other border management authorities? (You may tick more than 1 box)**

Unsure

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**PAGE 35: SECTION 3 : E-COMMERCE**

**Q36: Please indicate how consumers and enterprises connect to the internet.**

Mobile phone 0-10%

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**Q37: Please indicate the main issues that enterprises and consumers in your countries have in accessing and using internet services.(You may tick more than 1 box)**

Access to digital information,  
 Access to international payment gateways,  
 Access to labour with necessary technical skills,  
 Cost of broadband subscription,  
 Credit card payments, Tax regimes

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**PAGE 36: SECTION 3 : E-COMMERCE**

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**Q38: Are electronic payments solutions available in your country?(You may tick more than 1 box)**

Yes, e-banking

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**PAGE 37: SECTION 3 : E-COMMERCE**

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**Q39: If yes, please estimate the percentage of transactions paid electronically in your country (through e-banking, mobile money or e-government):**

0-10%

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**PAGE 38: SECTION 3 : E-COMMERCE**

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**Q40: If no, please outline what is holding back e-banking, mobile money and e-government transactions.(You may tick more than 1 box)**

*Respondent skipped this question*

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**PAGE 39: SECTION 3 : E-COMMERCE**

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**Q41: Do consumers in your country use mobile phones for domestic and international remittances and fund transfer?**

Yes, only domestic remittances and fund transfer

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**PAGE 40: SECTION 3 : E-COMMERCE**

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**Q42: Please indicate which e-government services your country provides:(You may tick more than 1 box)**

E-government forms and application downloads,  
 Electronic payments

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**PAGE 41: SECTION 3 : E-COMMERCE**

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**Q43: Are Information and Communication Technology support programmes available to support students, workers and Micro, Small and Medium Sized Enterprises (MSMEs)?**

No

**Q44: Is there an Aid-for-E-commerce project or programme that you wish to showcase as an example of best practice?**

No

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**PAGE 42: SECTION 3 : E-COMMERCE**

**Q45: Do you anticipate a need for future assistance in order to meet your e-commerce strategic objectives?**

Yes

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**PAGE 43: SECTION 3 : E-COMMERCE**

**Q46: If yes, please indicate who you would like to work with to provide this support:(You may tick more than 1 box)**

Multilateral and regional donors , Private sector

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**PAGE 44: SECTION 3 : E-COMMERCE**

**Q47: In your view, can growth in e-commerce make a contribution to women's economic empowerment?**

Yes

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**PAGE 46: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q48: Does your national development strategy include trade-related infrastructure development priorities?**

Yes

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**PAGE 47: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q49: If yes, please indicate which trade-related infrastructure sectors feature as priority sectors in your national development strategy.(You may tick more than 1 box)**

TRANSPORT INFRASTRUCTURE,  
 Air transport infrastructure,  
 Rail transport infrastructure,  
 COMMUNICATION INFRASTRUCTURE,  
 Telecommunications infrastructure,  
 Energy distribution infrastructure

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**PAGE 48: SECTION 3 : INFRASTRUCTURE, SERVICES, AND INVESTMENT**



**Q50: Does your national development strategy link trade-related infrastructure to the development of related services sectors?**

Unsure

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**PAGE 49: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q51: If yes, please indicate which services trade sectors feature as priority sectors in your national development strategy. (You may tick more than 1 box)**

*Respondent skipped this question*

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**PAGE 50: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q52: Does your national development strategy (or other national economic policy documents) link growth in services capacity and trade to growth in industrial capacity and manufacturing exports?**

Yes

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**PAGE 51: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q53: If yes, please specify which services sectors are identified for growth in industrial capacity and manufacturing. (You may tick more than 1 box)**

Accounting, auditing and bookkeeping services ,  
 Architectural services, Engineering services,  
 CONSTRUCTION AND RELATED ENGINEERING SERVICES  
 ,  
 EDUCATIONAL SERVICES,  
 TRANSPORT SERVICES (passenger and freight transportation)  
 ,  
 Air transport services, Rail transport services,  
 Road transport services

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**PAGE 52: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q54: Which services sectors are growing fastest in your country? (You may tick more than 1 box)**

Engineering services,  
 COMMUNICATION SERVICES,  
 ENVIRONMENTAL SERVICES,  
 FINANCIAL SERVICES,  
 Insurance and insurance-related services ,  
 Banking and other financial services (excluding insurance)  
 ,  
 Hospital services,  
 TOURISM AND TRAVEL RELATED SERVICES ,  
 Hotels and restaurants (including catering) ,  
 Travel agencies and tour operators services ,  
 Tourist guides services

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**PAGE 53: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

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**Q55: What are the main issues constraining growth in national services capacity? Issues constraining growth : (You may tick more than 1 box)**

Absence of national services policy framework ,  
 Costs of services offered, Licensing requirements,  
 Qualification requirements, Regulatory restrictions

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**PAGE 54: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

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**Q56: What are the main issues constraining growth in your services trade? Issues constraining growth : (You may tick more than 1 box)**

Absence of national services policy framework ,  
 Costs of services offered,  
 Lack of recognition internationally of professional or vocational qualifications  
 ,  
 Licensing requirements, Regulatory restrictions

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**PAGE 55: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

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**Q57: Which services sectors do you expect will support implementation of the Trade Facilitation Agreement and will help realize associated economic benefits? (You may tick more than 1 box)**

FINANCIAL SERVICES,  
 TRANSPORT SERVICES (passenger and freight transportation)  
 ,  
 Air transport services, Rail transport services,  
 Road transport services

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**PAGE 56: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q58: Is there an Aid-for-Trade project or programme that you wish to highlight as an example of best practice?** No

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**PAGE 57: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

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**Q59: Does your national development strategy include actions to improve the investment climate?** Yes

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**PAGE 58: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

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**Q60: If yes, please specify how: (You may tick more than 1 box)**

By reducing risk for investors ,

By updating investment policy, regulations and/or strategy ,

By upgrading economic infrastructure to attract Foreign Direct Investment (FDI) in the production sector.

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**PAGE 59: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

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**Q61: What actions have you taken to improve the investment climate in the past 5 years ? (You may tick more than 1 box)**

Facilitating entry and operations of foreign investors ,

Reforming an existing investment authority, investment promotion agency (IPA) and/or investment development agency ,

Signing a bilateral investment treaty(ies) or other investment agreements ,

Updating investment policy, regulations and/or strategy

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**PAGE 60: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

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**Q62: Are development partners supporting investment climate reforms ?** Yes

**Q63: If yes, is there a project or programme that you wish to highlight as an example of best practice?** No

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**PAGE 61: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

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**Q64: Does your national development strategy seek to attract investment in particular services sectors? If so, please identify which ones. (You may tick more than 1 box)**

All services sectors

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**PAGE 62: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q65: Can the development of services capacity and trade contribute to women's economic empowerment ?**

Yes

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**PAGE 63: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q66: If yes, please specify which services sectors in your country may have particular impact on women's economic empowerment?Services sectors:(You may tick more than 1 box)**

PROFESSIONAL SERVICES,  
Accounting, auditing and bookkeeping services ,  
Medical and dental services ,  
EDUCATIONAL SERVICES,  
TOURISM AND TRAVEL RELATED SERVICES ,  
Hotels and restaurants (including catering) ,  
Travel agencies and tour operators services ,  
Tourist guides services

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**PAGE 64: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q67: In your view, can services trade make a contribution to the achievement of the 2030 Sustainable Development Agenda ?**

Yes

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**PAGE 65: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q68: If yes, please specify which Sustainable Development Goals (SDGs) you think that growth in services trade may help.Sustainable Development Goals:(You may tick more than 1 box)**

1. No poverty, 2. Zero hunger, 5. Gender equality,  
7. Affordable and clean energy ,  
10. Reduce inequalities

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**PAGE 66: END OF SURVEY**

**Q69: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):**

*Respondent skipped this question*