



1. COUNTRY

No Response

2. INTERNATIONAL ORGANIZATION

WB - The World Bank

3. ABOUT YOU

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4. Has your Aid-for-Trade strategy changed since 2010?

YES

5. If YES, please rate the importance of each of the following changes.

	MOST IMPORTANT	IMPORTANT	LEAST IMPORTANT	NOT SURE
Budget cuts		Х		
Budget increases				Х
Change in government and priorities	Х			
New priorities of development partners		Х		
Streamlining of countries receiving support		Х		
Streamlining of issues receiving support		х		
More focus on LDCs		Х		
More focus on private sector development		Х		
More focus on poverty reduction	Х			
More focus on climate change and green growth		Х		
More focus on gender equality		Х		
More focus on regional integration		Х		
More focus on results		Х		
Other				

Additional comments: The recent crisis dramatically illustrated how trade can be a powerful channel through which major external shocks are transmitted to countries, both negative and positive, as the resurgence in trade has been very robust and been a central feature of the global economic recovery. Over the past three decades, world trade grew twice as fast as global GDP. But even though many countries have benefited greatly from global integration, the gains have been distributed unequally, both between countries and within them. In order to improve the inclusiveness of trade, and to promote its impacts on reducing poverty and inequality, the World Bank Group (WBG) prepared its first Trade Strategy in 2011 to guide its work over the coming decade. Discussed on June 9, 2011 by the Board of Executive Directors, following a six-month public consultation process in 2010, the Strategy focuses on four pillars: • Trade competitiveness and diversification to support countries in developing policy environments conducive to nurturing private sector development, job creation and sustainable poverty reduction. • Trade facilitation, transport logistics and trade finance to reduce the costs of moving goods internationally in terms of time, money and reliability. • Support for market access and international trade cooperation to create larger integrated markets for goods and services. • Managing external shocks and promoting greater inclusion to make globalization more beneficial to poor households and lagging regions. The Strategy aims to help the Bank achieve these objectives through new instruments, including better use of external partnerships with development agencies and the private sector, and new coordination and collaboration mechanisms that aim to more effectively exploit synergies between different parts of the WBG, including IFC and MIGA. A WBG-wide Trade Council has been set up to coordinate the implementation of the Strategy. We are also working to establish





communities of practice and a Global Expert Team on trade facilitation and transport logistics. These will help to better share human resources on trade across the WBG by bringing together specialists working on common issues from different Region and Sector units.

6. How has your total Aid-for-Trade expenditure changed since the onset of the economic crisis in 2009? (i.e. between 2009-2012).

Increase (by 10% or less)

7. How do you expect your total Aid-for-Trade spending to change in the next 5 years?

Increase (by 10% or less)

8. Looking ahead, what changes do you expect to your national Aid-for-Trade strategy in the next 5 years?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Budget cuts				Х
Budget increases				Х
Change in government and priorities				х
New priorities of development partners				Х
Streamlining of countries receiving support				х
Streamlining of issues receiving support				Х
More focus on LDCs				Х
More focus on private sector development				Х
More focus on poverty reduction	Х			
More focus on climate change and green growth				Х
More focus on gender equality				Х
More focus on regional integration				Х
More focus on results	Х			
Other				
Additional comments:				

9. What sources of financing will be the most important in meeting the trade-related capacity building needs of developing countries over the next 5 years?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance		Х		
Non-concessional financing		Х		
Assistance from South-South partners	Х			
Foreign direct investment		Х		
Domestic private investment		Х		
Domestic public investment		Х		
Income remitted by migrants		Х		
Corporate philanthropic foundations			х	
Additional comments:				

10. Please answer the same question, but just for least developed countries (LDCs). What sources of financing will be the most important to meet LDCs' trade related-capacity building needs of over the next 5 years?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance		Х		
Assistance from South-South partners	Х			
Foreign direct investment		Х		
Domestic private investment		Х		
Domestic public investment		Х		





Income remitted by migrants	Х
Corporate philanthropic foundations	Х
Additional comments:	

11. Was the private sector consulted in the development of your Aid-for-Trade strategy?

YES

12. If YES, please highlight which private sector groups were consulted.

	YES	NO	NOT SURE
Firms or business associations in donor country	х		
Firms or business associations in partner countries	Х		
Comments:			

13. Do you engage the private sector in the implementation of your Aid-for-Trade projects and programmes?

YES

14. If YES, please explain how the private sector is engaged.

	ALWAYS	SOMETIMES	NEVER	NOT SURE
Advice and expertise		X		
<u>'</u>		^		
Counterpart funding				Х
Implementation of projects		Х		
Project beneficiaries		X		
Participation in policy dialogues		x		
Participation in evaluation and learning		X		
Other				
Additional comments:				

15. Please provide details of any public-private partnership(s) which support the implementation of your Aid-for-Trade strategy. Select the appropriate sectoral focus and provide weblinks where available.

Transport and logistics
http://www.gfptt.org/node/2785

16. What benefits do you see in public-private partnerships?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Mobilization of non-aid sources of financing		Х		
Sustainability after the end of donor support		Х		
Transfer of private sector expertise		Х		
Technology transfer		Х		
Potential for bilateral trade growth		Х		
Other				
Additional comments:				

17. What difficulties have you faced in establishing public-private partnerships?

	MOST	IMPORTANT	NOT	NOT
	IMPORTANT	IMPORTANT	IMPORTANT	SURE
Institutional resistance to engaging with the private sector			Х	
Lack of interest among firms			х	





Preference of companies to pursue their own projects		Х	
Unwillingness of private sector to provide counterpart funding		x	
Different expectations of public and private sector		Х	
Different speed of private and public sector implementation activities		x	
Rules on public-private partnerships	Х		
Other			
Additional comments:			

18. Does your Aid-for-Trade strategy address value chain development issues?

YES

19. If YES, please identify which development objective(s) you are seeking to achieve through value chain development.

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Economic growth	Х			
Increase exports		X		
Promote export diversification		х		
Promote employment	Х			
Poverty alleviation	Х			
Women's economic empowerment	t	Х		

Additional comments: There are significant opportunities for developing countries to better integrate into regional and global supply chains through improvements to the enabling environment in areas such as border management and the regulation of services.

20. What do you think are the main obstacles which developing country firms face in entering into value chains? Please rank the top 3 constraints (1 being the most serious constraint).

	1 2 3
Lack of comparative advantage	
Market entry costs	
Inadequate domestic infrastructure	X
Burdensome border procedures in export markets	
Burdensome documentation requirements	х
Limited access to trade finance	
Inability to attract foreign direct investment	X
Lack of labour force skills	
Structure of value chains	
Trade restrictions	
Standards compliance	
Additional comments:	

21. How does your Aid-for-Trade strategy seek to promote value chain development?

Creating conducive trade policy regime

Creating conducive domestic enabling environment

Addressing infrastructure bottlenecks

Supporting private sector development activities

Addressing supply side constraints

Direct support for value chain development

http://www.worldbank.org/trade http://blogs.worldbank.org/trade/tff
http://econ.worldbank.org/programs/trade

22. How long have you been working on value chain development issues?





5-10	years
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23. In which sectors do you have experience of your value chain development?

Agricultural products
Food products
Ores and other minerals
Textiles
Clothing
Transportation
Tourism services
Financial
Business and professional services

24. Do you include the informal sector within the scope of your value chain development initiatives?

YES

25. If YES, please explain why.

	MOST IMPORTANT	IMPORTANT	LEAST	NOT
			IMPORTANT	SURE
Important role played by suppliers from the informal sector		х		
Employment importance of the informal sector		Х		
Standards compliance issues		Х		
Other				
Additional comments:				

26. Do you target your value chain development activities?

	YES	NO
On specific value chains or sectors	Х	
On specific types of firms (e.g. SMEs)		Х
On specific countries	Х	
On specific regions		Х
On specific categories of countries		Х
On women's economic empowerment		Х
On sustainable development		х
Additional comments:		

27. Do you monitor results achieved by your value chain development activities?

YES

28. If YES, are these monitoring mechanisms based on a particular standard or approach?

No Response

29. Have you evaluated the development impact of your value chain development activities?

NOT SURE

30. If YES, did the evaluation(s) report changes in any of the following indicators?

No Response





31. Have you evaluated the development impact of your Aid-for-Trade strategy or activities?

NOT SURE

32. If YES, did the evaluation(s) report changes in any of the following indicators?

No Response

33. Can you provide examples of where your Aid-for-Trade support and/or value chain has had any of the aforementioned impacts?

Improved understanding of trade	
More focus on trade in the national development plan	
Labour skills development	
Private sector investment	
Increased exports	
Increased trade	
Diversified export	
Employment	
Poverty alleviation	
Women's economic empowerment	