

**PARTNER COUNTRY
AID FOR TRADE
QUESTIONNAIRE**



1. COUNTRY

ST. KITTS & NEVIS

2. ABOUT YOU

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3. Have your Aid-for-Trade priorities changed since 2010?

YES

4. If YES, please indicate your NEW Aid-for-Trade priorities. Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 3 NEW priority areas among the 12 listed (1 being the most important).

	1	2	3
Trade policy analysis, negotiations and implementation			
WTO accession costs			
Trade facilitation		X	
Network infrastructure (e.g. power, water, telecoms)			X
Other transport			
Cross border infrastructure			
Competitiveness			
Value chains			
Export diversification			X
Adjustment costs			
Regional integration			
Other			

Additional comments: While Trade Facilitation, Export Diversification and Network Infrastructure are among St. Kitts & Nevis new priority areas; Trade Policy Analysis & Implementation; and Regional Integration remain St. Kitts & Nevis' Highest priority areas for growth and sustainable development.

5. If your Aid-for-Trade priorities have changed since 2010, please identify the top 3 drivers of these changes (1 being the most important).

	1	2	3
Economic crisis	X		
New development priorities			X
Change of government			
Regional integration			
New trade capacity needs			

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Competiveness objectives	
Poverty reduction objectives	X
Green growth objectives	
Gender equality objectives	
Other	

Additional comments: The evolution of our Regional Integration arrangements (CARICOM & OECS Economic Union) continues to be a driver of the need to develop capacity in new areas.

6. If your Aid-for-Trade priorities have changed since 2010, have these changes been reflected in your national development strategy?

YES

7. If your Aid-for-Trade priorities have changed since 2010, have these changes been reflected in your dialogue with donors?

YES

8. Does your national development strategy identify specific sectors as sources of growth?

YES

9. If YES, please indicate which SECTORS and sub-sectors.

AGRICULTURE, FISHERY AND FORESTRY
Agricultural products
Fish and fish products
MANUFACTURING
SERVICES
Tourism services
Communication services
Construction
Banking
Business and professional services

Other (please specify) - The development of our light manufacturing sector (electronic components) is a major priority area for St. Kitts & Nevis because of its contribution to GDP (9%) and a major employer (in particular of women).

10. Do you have national strategies for these sectors?

YES

11. If YES, to what extent are trade objectives integrated into sectoral strategies?

	FULLY REFLECTED	PARTIALLY REFLECTED	NOT REFLECTED	NOT SURE
Agriculture, fisheries and forestry	X			
Fuels and mining products				
Manufacturing	X			
Services	X			
Intellectual Property	X			
Other				

Additional comments:

12. How important a role do imports play in sectoral development strategies?

	Imports are a factor for future growth	Imports are not considered in the sectoral strategy	Imports are a challenge to future sectoral growth	Not sure
Agriculture, fisheries and forestry	X			
Fuels and mining products	X			
Manufacturing	X			
Services	X			
Intellectual Property				
Other				

Additional comments:

13. Do you have a national trade or export development strategy?

NO

14. If YES, to what extent is the national trade or export strategy aligned with sectoral strategies?

No Response

15. If NO, please explain why there is no trade or export strategy?

Other (please specify) - A national export strategy is currently being developed in relation to the sector specific strategies already in place and also taking into consideration the global economic crisis and economic diversification.

16. Was the private sector involved in the elaboration of your national strategies?

	YES	NO	NOT SURE
National development strategy	X		
Sectoral strategies	X		
National trade or export development strategy			
Through public-private consultation body or dialogue		X	

Additional comments: With regard to national trade or export development strategy, private sector consultation has been taking place in the development of this strategy.

17. What stage of processing are the goods that you export?

	Raw materials	Basic intermediate products	More advanced intermediate products	Finished products
Agricultural products	X			
Food products				X
Fish and fish products	X			
Forestry products				
Fuels				
Ores and other minerals				
Iron and steel				
Chemicals				
Office and telecoms equipment				
Automotive products				
Textiles				
Clothing				X

Additional comments: St. Kitts & Nevis is a major exporter of Electronic Components to the US and European markets. We are also in the process of preparing to export some of these products to Brazil. As it pertains to food products, St. Kitts & Nevis exports areated beverages, beer and malt to neighbouring CARICOM countries as well.

18. What type of services do you export?

	Services	No services data available	Not sure
Transportation services			
Tourism services	X		
Communication services	X		
Construction services			
Insurance services	X		
Banking services	X		
Computer and information services	X		
Business and professional services	X		

Additional comments:

19. What do you consider to be the main obstacles to greater participation of your companies in value chains? Please rank the top 3 constraints (1 being the most serious constraint).

	1	2	3
Lack of comparative advantage			
Market entry costs			X
Inadequate domestic infrastructure			
Burdensome border procedures in export markets			
Burdensome documentation requirements			
Limited access to trade finance			X

Inability to attract foreign direct investment	
Lack of labour force skills	X
Structure of value chains	
Trade restrictions	
Standards compliance	
Other	

Additional comments: Lack of labour force skills - While St. Kitts & Nevis has a highly productive and trainable labour force, there is still a lack of capacity in specialized and technical skills such as engineers, technicians, chemists, etc.

20. What are your government's priorities to expand export of goods and services? Please rank these objectives by order of importance (1 being the most important).

	1	2	3	4	5	6
Adding value to your exports						X
Developing new export markets					X	
Developing new export products						X
Addressing export competitiveness issues				X		
Promoting an enabling business environment			X			
Promoting specific trade policy objectives or agreements (e.g. Free Trade Agreements)			X			

Additional comments:

21. What policy measures do you use to achieve these objectives?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Industrial policy				X
Firm and industry subsidies			X	
Tax incentives		X		
Local content requirements			X	
Export restrictions			X	
Infrastructure development	X			
Public-private partnerships	X			
Improving the investment climate	X			
Import policy		X		
Regulatory reform		X		
Service sector development	X			
Other				

Additional comments:

22. Do you operate Export Processing Zones?

NO

23. If YES, what percentage of your exports by value do you estimate originated from your Export Processing Zones in the last year for which you have statistics ?

No Response

24. Do your national strategies (national development strategy, sectoral strategies or trade strategy) discuss value chains?

YES

25. If YES, to what extent do your national strategies consider trade growth objectives from the perspective of participation in value chains?

	FULLY	PARTIALLY	NOT AT ALL	NOT SURE
National development strategy	X			
Sectoral strategies	X			
National trade or export development strategy				

Comments:

26. To what extent does your dialogue with DEVELOPMENT partners address the problems your firms face in accessing value chains?

FULLY ADDRESSED (i.e. all priority sectors and all constraints)

27. To what extent does your dialogue with SOUTH-SOUTH partners address the problems your firms face in accessing value chains?

PARTIALLY ADDRESSED (i.e. some priority sectors and some constraints)

28. What type of Aid-for-Trade support do you consider as the most effective in assisting your firms to enter or move up value chains?

	VERY EFFECTIVE	EFFECTIVE	INEFFECTIVE	VERY INEFFECTIVE
Infrastructure development support		X		
Investment promotion support		X		
Trade promotion and market analysis and development	X			
Business development	X			
Support to improve business climate	X			
Support for export processing zones				
Support for labour skills development	X			
Direct sectoral support		X		
Support for financial services		X		
Other	X			

Additional comments: Other - Overall Business Management and Strategic Planning Support - Assistance to develop Joint Venture and Partnerships at the national, regional and international level.

29. What is the most important source of financing for your firms to connect to regional, South-South and global markets?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance	X			
Non-concessional financing			X	
Foreign direct investment	X			
Domestic private investment		X		
Domestic public investment		X		
Income remitted by migrants				X

Additional comments:

30. What do you expect will be the most important source of financing over the next 5 years to connect your firms to regional, South-South and global markets?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance	X			
Non-concessional financing			X	
Foreign direct investment	X			
Domestic private investment		X		
Domestic public investment		X		
Income remitted by migrants				X

Additional comments:

31. Finally, what impact do you think connecting trade (in particular through value chains) has on your economy?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Increased exports	X			
Increased exports and imports		X		
Export diversification		X		
Increased economic growth	X			
Employment	X			
Poverty alleviation	X			
Greater environmental sustainability		X		
Women's economic empowerment		X		
Other				