



#### 1. COUNTRY

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### 2. ABOUT YOU

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### 3. Have your Aid-for-Trade priorities changed since 2010?

YES

4. If YES, please indicate your NEW Aid-for-Trade priorities. Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 3 NEW priority areas among the 12 listed (1 being the most important).

	1 2 3
Trade policy analysis, negotiations and implementation	
WTO accession costs	
Trade facilitation	
Network infrastructure (e.g. power, water, telecoms)	
Other transport	X
Cross border infrastructure	х
Competitiveness	
Value chains	х
Export diversification	
Adjustment costs	
Regional integration	
Other	
Additional comments:	

# 5. If your Aid-for-Trade priorities have changed since 2010, please identify the top 3 drivers of these changes (1 being the most important).

	1	2	3
Economic crisis			Х
New development priorities	х		
Change of government			
Regional integration			
New trade capacity needs			
Competiveness objectives		Х	
Poverty reduction objectives			
Green growth objectives			
Gender equality objectives			
Other			
Additional comments:			





YES

## 7. If your Aid-for-Trade priorities have changed since 2010, have these changes been reflected in your dialogue with donors?

YES

### 8. Does your national development strategy identify specific sectors as sources of growth?

YES

#### 9. If YES, please indicate which SECTORS and sub-sectors.

AGRICULTURE, FISHERY AND FORESTRY	
Agricultural products	
Food products	
Ores and other minerals	
SERVICES	
Transportation	
Tourism services	
Banking	
Computer and information services	
INTELLECTUAL PROPERTY	
Other (please specify) - Processed food and beverages	

#### 10. Do you have national strategies for these sectors?

YES

## 11. If YES, to what extent are trade objectives integrated into sectoral strategies?

	FULLY REFLECTED	PARTIALLY REFLECTED	NOT REFLECTED	NOT SURE
Agriculture, fisheries and forestry	Х			
Fuels and mining products		Х		
Manufacturing		Х		
Services		Х		
Intellectual Property		Х		
Other		Х		
Additional comments:				

#### 12. How important a role do imports play in sectoral development strategies?

	Imports are a factor	Imports are not considered in	Imports are a challenge to	Not
	for future growth	the sectoral strategy	future sectoral growth	sure
Agriculture, fisheries and forestry			х	
Fuels and mining products	х			
Manufacturing			Х	
Services				Х
Intellectual Property				Х
Other				
Additional comments:				

### 13. Do you have a national trade or export development strategy?

YES





### 14. If YES, to what extent is the national trade or export strategy aligned with sectoral strategies?

	WELL ALIGNED	PARTIALLY ALIGNED	NOT ALIGNED	NOT SURE
Agriculture, fisheries and forestry	Х			
Fuels and mining products		Х		
Manufacturing		Х		
Services	х			
Intellectual Property		X		
Other				
Additional comments:				

### 15. If NO, please explain why there is no trade or export strategy?

No Response

### 16. Was the private sector involved in the elaboration of your national strategies?

	YES	NO	NOT SURE
National development strategy	х		
Sectoral strategies	х		
National trade or export development strategy	х		
Through public-private consultation body or dialogue	Х		
Additional comments:			

### 17. What stage of processing are the goods that you export?

	Raw	Basic intermediate	More advanced intermediate	Finished
	materials	products	products	products
Agricultural products	Х	Х		Х
Food products	Х	Х	X	Х
Fish and fish products	х	Х		
Forestry products				
Fuels				Х
Ores and other minerals	Х	Х		
Iron and steel				
Chemicals			Х	
Office and telecoms equipment				
Automotive products				
Textiles				
Clothing		Х	Х	Х
Additional comments:				

### 18. What type of services do you export?

	Services	No services data available	Not sure
Transportation services	х		
Tourism services	Х		
Communication services			Х
Construction services	Х		
Insurance services			Х
Banking services	х		
Computer and information services	Х		
Business and professional services	Х		
Additional comments:			





19. What do you consider to be the main obstacles to greater participation of your companies in value chains? Please rank the top 3 constraints (1 being the most serious constraint).

	1 2 3
Lack of comparative advantage	Х
Market entry costs	
Inadequate domestic infrastructure	
Burdensome border procedures in export markets	
Burdensome documentation requirements	Х
Limited access to trade finance	
Inability to attract foreign direct investment	
Lack of labour force skills	
Structure of value chains	х
Trade restrictions	
Standards compliance	
Other	
Additional comments:	

# 20. What are your government's priorities to expand export of goods and services? Please rank these objectives by order of importance (1 being the most important).

	1		2	3	4	5	6
Adding value to your exports				X			
Developing new export markets						Х	
Developing new export products					Х		
Addressing export competitiveness issues			X				
Promoting an enabling business environment	2	K					
Promoting specific trade policy objectives or agreements (e.g. Free Trade Agreements)							X
Additional comments:							

#### 21. What policy measures do you use to achieve these objectives?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Industrial policy		Х		
Firm and industry subsides			Х	
Tax incentives		x		
Local content requirements		Х		
Export restrictions			Х	
Infrastructure development	Х			
Public-private partnerships	Х			
Improving the investment climate	Х			
Import policy		Х		
Regulatory reform		Х		
Service sector development		Х		
Other				
Additional comments:				

### 22. Do you operate Export Processing Zones?

YES

23. If YES, what percentage of your exports by value do you estimate originated from your Export Processing Zones in the last year for which you have statistics?

Less than 10%





## 24. Do your national strategies (national development strategy, sectoral strategies or trade strategy) discuss value chains?

YES

## 25. If YES, to what extent do your national strategies consider trade growth objectives from the perspective of participation in value chains?

	FULLY	PARTIALLY	NOT AT ALL	NOT SURE
National development strategy		Х		
Sectoral strategies		х		
National trade or export development strategy	Х			
Comments:				

## 26. To what extent does your dialogue with DEVELOPMENT partners address the problems your firms face in accessing value chains?

PARTIALLY ADDRESSED (i.e. some priority sectors and some constraints)

## 27. To what extent does your dialogue with SOUTH-SOUTH partners address the problems your firms face in accessing value chains?

PARTIALLY ADDRESSED (i.e. some priority sectors and some constraints)

## 28. What type of Aid-for-Trade support do you consider as the most effective in assisting your firms to enter or move up value chains?

	VERY EFFECTIVE	VERY EFFECTIVE INEFFECTIVE INEFFECTIVE
Infrastructure development support		X
Investment promotion support		х
Trade promotion and market analysis and development		х
Business development	Х	
Support to improve business climate	Х	
Support for export processing zones		Х
Support for labour skills development		х
Direct sectoral support		х
Support for financial services		Х
Other		
Additional comments:		

## 29. What is the most important source of financing for your firms to connect to regional, South-South and global markets?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance		Х		
Non-concessional financing		х		
Foreign direct investment	Х			
Domestic private investment	Х			
Domestic public investment		х		
Income remitted by migrants				Х
Additional comments:				

30. What do you expect will be the most important source of financing over the next 5 years to connect your firms to regional, South-South and global markets?





	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance		Х		
Non-concessional financing		x		
Foreign direct investment	Х			
Domestic private investment	Х			
Domestic public investment		х		
Income remitted by migrants				Х
Additional comments:				

## 31. Finally, what impact do you think connecting trade (in particular through value chains) has on your economy?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Increased exports		Х		
Increased exports and imports		X		
Export diversification		Х		
Increased economic growth	х			
Employment	Х			
Poverty alleviation		Х		
Greater environmental sustainability		X		
Women's economic empowerment		Х		
Other				
Additional comments:				