

1. COUNTRY

FINLAND

2. INTERNATIONAL ORGANIZATION

No Response

3. ABOUT YOU

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4. Has your Aid-for-Trade strategy change since 2010?

YES

5. If YES, please rate the importance of each of the following changes.

	MOST IMPORTANT	IMPORTANT	LEAST IMPORTANT	NOT SURE
Budget cuts			X	
Budget increases			X	
Change in government and priorities	X			
New priorities of development partners		X		
Streamlining of countries receiving support			X	
Streamlining of issues receiving support			X	
More focus on LDCs		X		
More focus on private sector development	X			
More focus on poverty reduction	X			
More focus on climate change and green growth	X			
More focus on gender equality	X			
More focus on regional integration		X		
More focus on results	X			
Other				

Additional comments:

6. How has your total Aid-for-Trade expenditure changed since the onset of the economic crisis in 2009? (i.e. between 2009-2012).

Increase (by 10% or less)

7. How do you expect your total Aid-for-Trade spending to change in the next 5 years?

No change

no change

8. Looking ahead, what changes do you expect to your national Aid-for-Trade strategy in the next 5 years?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Budget cuts				X
Budget increases				X
Change in government and priorities				X
New priorities of development partners		X		
Streamlining of countries receiving support				X
Streamlining of issues receiving support		X		
More focus on LDCs		X		
More focus on private sector development	X			
More focus on poverty reduction	X			
More focus on climate change and green growth	X			
More focus on gender equality	X			
More focus on regional integration		X		
More focus on results	X			
Other				

Additional comments: Government will change in 2015

9. What sources of financing will be the most important in meeting the trade-related capacity building needs of developing countries over the next 5 years?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance		X		
Non-concessional financing		X		
Assistance from South-South partners		X		
Foreign direct investment	X			
Domestic private investment	X			
Domestic public investment		X		
Income remitted by migrants		X		
Corporate philanthropic foundations			X	

Additional comments:

10. Please answer the same question, but just for least developed countries (LDCs). What sources of financing will be the most important to meet LDCs' trade related-capacity building needs of over the next 5 years?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance	X			
Assistance from South-South partners		X		
Foreign direct investment		X		
Domestic private investment		X		
Domestic public investment		X		
Income remitted by migrants			X	
Corporate philanthropic foundations			X	

Additional comments:

11. Was the private sector consulted in the development of your Aid-for-Trade strategy?

YES

12. If YES, please highlight which private sector groups were consulted.

	YES	NO	NOT SURE
Firms or business associations in donor country		X	
Firms or business associations in partner countries			X

Comments:

13. Do you engage the private sector in the implementation of your Aid-for-Trade projects and programmes?

YES

14. If YES, please explain how the private sector is engaged.

	ALWAYS	SOMETIMES	NEVER	NOT SURE
Advice and expertise		X		
Counterpart funding		X		
Implementation of projects		X		
Project beneficiaries		X		
Participation in policy dialogues		X		
Participation in evaluation and learning		X		
Other				
<i>Additional comments:</i>				

15. Please provide details of any public-private partnership(s) which support the implementation of your Aid-for-Trade strategy. Select the appropriate sectoral focus and provide weblinks where available.

Agri-business and food processing
Textiles and apparel
Tourism
Information and communication technologies
The Finnish development finance company Finnfund is a PPP, so is the business-to-business partnership program Finnpartnership. Websites www.finnfund.fi , www.finnpartnership.fi ; MFA Finland, World Bank's InfoDev program and Nokia corporation have a joint PPP program called "Creating Sustainable Businesses in the Knowledge Economy", website: www.infodev.org/csb

16. What benefits do you see in public-private partnerships?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Mobilization of non-aid sources of financing		X		
Sustainability after the end of donor support		X		
Transfer of private sector expertise	X			
Technology transfer	X			
Potential for bilateral trade growth		X		
Other				
<i>Additional comments:</i>				

17. What difficulties have you faced in establishing public-private partnerships?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Institutional resistance to engaging with the private sector			X	
Lack of interest among firms	X			
Preference of companies to pursue their own projects	X			
Unwillingness of private sector to provide counterpart funding				X
Different expectations of public and private sector		X		
Different speed of private and public sector implementation activities		X		
Rules on public-private partnerships		X		
Other				
<i>Additional comments:</i>				

18. Does your Aid-for-Trade strategy address value chain development issues?

YES

19. If YES, please identify which development objective(s) you are seeking to achieve through value chain development.

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Economic growth		X		
Increase exports		X		
Promote export diversification		X		
Promote employment	X			
Poverty alleviation	X			

Women's economic empowerment **X**

Additional comments:

20. What do you think are the main obstacles which developing country firms face in entering into value chains? Please rank the top 3 constraints (1 being the most serious constraint).

	1	2	3
Lack of comparative advantage	X		
Market entry costs			
Inadequate domestic infrastructure			X
Burdensome border procedures in export markets			
Burdensome documentation requirements			
Limited access to trade finance			
Inability to attract foreign direct investment			
Lack of labour force skills		X	
Structure of value chains			
Trade restrictions			
Standards compliance			

Additional comments: Challenges are different for different countries, firms and sectors

21. How does your Aid-for-Trade strategy seek to promote value chain development?

- Creating conducive trade policy regime
- Creating conducive domestic enabling environment
- Supporting private sector development activities
- Addressing supply side constraints
- Direct support for value chain development

22. How long have you been working on value chain development issues?

5-10 years

23. In which sectors do you have experience of your value chain development?

- Agricultural products
- Food products
- Fish and fish products
- Forestry products
- Tourism services
- Communication services
- Computer and information services

24. Do you include the informal sector within the scope of your value chain development initiatives?

YES

25. If YES, please explain why.

	MOST IMPORTANT	IMPORTANT	LEAST IMPORTANT	NOT SURE
Important role played by suppliers from the informal sector		X		
Employment importance of the informal sector	X			
Standards compliance issues			X	
Other	X			

Additional comments: Other = poverty, "most important"

26. Do you target your value chain development activities?

	YES	NO
On specific value chains or sectors	X	
On specific types of firms (e.g. SMEs)	X	
On specific countries	X	



On specific regions	X
On specific categories of countries	X
On women's economic empowerment	X
On sustainable development	X

Additional comments:

27. Do you monitor results achieved by your value chain development activities?

YES

28. If YES, are these monitoring mechanisms based on a particular standard or approach?

Results-based management

Donor committee on enterprise development standard

29. Have you evaluated the development impact of your value chain development activities?

YES

30. If YES, did the evaluation(s) report changes in any of the following indicators?

	POSITIVE CHANGE	NO CHANGE	NEGATIVE CHANGE
Economic growth in partner country			
Mobilization of foreign direct investment			
Mobilization of domestic private investment			
Improvements in the partner country business climate	X		
Increased exports from the partner country			
Export diversification in the partner country			
More value addition in the partner country			
More SMEs in the sector able to export			
More employment	X		
Poverty alleviation	X		
Women's economic empowerment	X		

Additional comments and weblinks if available:

31. Have you evaluated the development impact of your Aid-for-Trade strategy or activities?

YES

32. If YES, did the evaluation(s) report changes in any of the following indicators?

	POSITIVE CHANGE	NO CHANGE	NEGATIVE CHANGE
Economic growth in partner country			
Mobilization of foreign private investment			
Mobilization of domestic private investment			
Improvements in the partner country business climate			
Increased exports from the partner country			
Export diversification in the partner country			
More value addition in the partner country			
More SMEs in the sector able to export			
More employment	X		
Poverty alleviation	X		
Women's economic empowerment	X		

Additional comments and weblinks if available:

33. Can you provide examples of where your Aid-for-Trade support and/or value chain has had any of the aforementioned impacts?

No Response