



Training and workshops provided by the Polish Agency for Enterprise Development



Public Procurement Principle: **Access, Capacity, Participation, Balance**



Procurement Stage: **All stages**



Audience: **Policy maker, Private sector**

Description

The Polish Agency for Enterprise Development (PARP) provides general and specific training and workshops for SMEs. PARP also offers training and services to help entrepreneurs answer strategic questions, such as:

- What is the company going to be like in several years?
- What will I produce?
- To whom do I want to sell my products and services?
- What skills and resources do I need?

To help entrepreneurs respond to these questions, PARP provides training in the areas of strategic management, participation in public procurement, international public procurement, and public-private partnerships. The agency also offers various publications to help entrepreneurs participate and perform in public procurement markets. Some of the publications that relate to SMEs' participation in public procurement include *A New Approach to Public Procurement*; *Innovative Public Procurement in Poland*; *Public Procurement and Innovative SMEs*; *Innovative Entrepreneurship: Revealed and Hidden Potential for Innovation in Poland*; and *Is Your Company Innovative? How to Explore Innovations in the Service Sector? Hints for SMEs*.

Source: OECD (2018), *SMEs in Public Procurement: Practices and Strategies for Shared Benefits*, OECD Public <https://doi.org/10.1787/9789264307476-en>

