

BIO - DANIEL P. O'BRIEN, Compass Lexecon

Daniel P. O'Brien is an Executive Vice President at Compass Lexecon with extensive experience in academics and government. He has taught at Northwestern University, the University of Michigan, Georgetown Law School, the University of Verona, Italy, and the Kelley School of Business, Indiana University. He was formerly the Senior Economic Policy Adviser and Deputy Director of the Federal Trade Commission's Bureau of Economics, and former Chief of the Economic Regulatory Section at the Department of Justice's Antitrust Division. He has advised and presented before foreign antitrust and regulatory authorities, including those in the European Union, South Korea, Brazil, Peru, Colombia, Venezuela, Bolivia, Ecuador, Egypt, and the Czech Republic.

Dr. O'Brien presents his antitrust research at various conferences and universities around the world. His research has affected how antitrust agencies approach competition issues, including: vertical restraints in environments with bilateral contracts, which illuminates conditions under which restraints can have pro-competitive and anti-competitive effects under bilateral contracting; critical loss analysis, which showed how to properly apply this tool to assess market power and competitive effects; partial ownership, which is used by antitrust authorities to analyze the competitive effects of joint ventures and partial acquisitions; and all-units discounts, which established conditions under which these tariffs solve incentive problems in vertical contracting. His research on partial ownership was the first to develop price pressure indices for analyzing the effects of partial or complete mergers between producers of differentiated products. Currently, Dr. O'Brien is working on conditional pricing practices (share-based discounts, exclusive dealing, and tying and bundling), common ownership by institutional investors, and the economics of privacy and disclosure, all topics motivated by his work at the antitrust agencies.

While Deputy Director at the FTC, Dr. O'Brien oversaw the economic analysis in all of the agency's antitrust investigations. He has led investigations across a wide range of industries, including mobile telephone and internet services, car rental services, retail products manufacturing and distribution, software, futures exchanges, banking, wholesale distribution, aerospace, pharmaceuticals, broadcast television, cable and satellite television programming and distribution, academic journals, aluminum manufacturing, and telecommunications, among others.



Daniel P. O'Brien

Executive Vice President

T: +1 202 753 5290

E: dobrien@compasslexecon.com

555 12th Street NW
Suite 501
Washington, DC 20004