



PAGE 4: B.1) YOUR CASE STORY: TITLE AND DESCRIPTION

Q1: TITLE OF YOUR CASE STORY

Dubai Ports World - Dakar Container Terminal

Q2: CASE STORY ABSTRACT

Dubai Ports World (DP World) took over the management of the Port of Dakar in early 2008. This case story provides an overview of DP World's operations and impact.

Q3: LONG DESCRIPTION OF THE CASE STORY

Our terminal in Dakar, Senegal is an example of how we can help develop economies. Since taking over management of the port in early 2008, we have made a major contribution to Senegal's economy with our development of the terminal and the local community. This includes creating more than 200 jobs for local Senegalese people, with specialised training given to all terminal employees, expanding their skills and bringing operational efficiencies in line with our global standards.

We have significantly upgraded and expanded the facility to make DP World Dakar West Africa's largest and most modern container terminal. The expansion, which was officially opened in November 2011, raised capacity from less than 300,000 TEU (twenty foot equivalent container units) to more than 600,000 TEU benefiting both the trade and Senegal's economy. Our experience is that economies grow as efficient infrastructure comes on line and DP World Dakar has opened up a whole new world of economic possibilities for the country and connected it and other West African communities.

DP World Dakar is located at the junction of three key trade lanes: North America-Africa, Europe-Africa and Europe-South America. The port offers year round direct access with no tidal restrictions, and 24/7 ship and yard operations. As such the 600,000 TEU capacity facility is favoured first-port of call for vessels southbound from Europe. Good road network connections offer swift transit times for cargo bound for Guinea-Bissau, Mauritania, and Gambia. With its onsite rail terminal, Dakar Port is the historic gateway to Bamako, Mali.

We believe it is important to help unleash the talent and potential of everyone working at DP World. The rich and diverse mix of backgrounds, beliefs, cultures, skills and knowledge is a major contributor towards our continual business success and performance.

As a major employer and contributor to the communities in which we operate it is important to us that we attract talent from these communities that work with us to build a sustainable future.

Q4: Please add here web links to project/programme materials.

Respondent skipped this question

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PRIVATE SECTOR CASE STORY TEMPLATE

Q5: YOUR CONTACT DETAILS

Name:	Utkarsh Talati
Company or association	DP World
Country:	United Arab Emirates
Email Address:	.

Q6: FUNCTION

Private sector

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Q7: FUNDING SOURCES FOR PROJECT/PROGRAMME Tick the appropriate box(es)

Company financing, Multilateral organization

Q8: Additional information

The African Development Bank (AfDB) Group and the Dubai Port World Dakar (DPWD) in 2010 signed an agreement for a €47.5 million senior loan to finance the upgrading of the container terminal at the Dakar sea port in Senegal.

Q9: START DATE OF PROJECT/PROGRAMME

2008

Q10: STATUS OF PROJECT/PROGRAMME

On-going

Q11: DURATION OR, IF ON-GOING, EXPECTED DURATION OF PROJECT/PROGRAMME

More than 5 years

Q12: COST OF PROJECT/PROGRAMME

More than US\$20 million

Q13: Additional information

Respondent skipped this question

Q14: TYPE OF FUNDING FOR PROJECT/PROGRAMME

Loan

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Q15: PROJECT/PROGRAMME TYPE

Single country / customs territory

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PRIVATE SECTOR CASE STORY TEMPLATE

Q16: SINGLE COUNTRY/CUSTOMS TERRITORY

Respondent skipped this question

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Q17: REGION(If the region does not appear in the drop down menu, please enter manually)

Respondent skipped this question

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Q18: MULTI-COUNTRY(Enter all countries or customs territories)

Respondent skipped this question

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Q19: CASE STORY FOCUSTick the appropriate box(es)

Upgrading transport infrastructure

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Q20: HOW SUCCESSFUL WAS THE PROJECT/PROGRAMME Tick the appropriate box

Very successful

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Q21: WHAT WERE THE OUTPUTS OF THE PROJECT/PROGRAMME Tick the appropriate box(es)

Officials trained,
New or updated transport infrastructure (e.g. roads, bridges, airports)

Services sector skills

Q22: Additional information(maximum 300 words)

- Expansion of the Container Terminal; significantly upgraded and expanded the facility to make DP World Dakar West Africa's largest and most modern container terminal.
- Creating more than 200 jobs for local Senegalese people, with specialised training given to all terminal employees, expanding their skills and bringing operational efficiencies in line with our global standards.

PRIVATE SECTOR CASE STORY TEMPLATE

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Q23: WHAT WERE THE OUTCOMES OF YOUR PROJECT/PROGRAMME Tick the appropriate box(es)

Reduction in ship dwell time,
Increase in merchandise imports,
Increase in merchandise exports,
Increase in shipping volumes

Q24: Additional information(maximum 300 words)

The expansion, which was officially opened in November 2011, raised capacity from less than 300,000 TEU (twenty foot equivalent container units) to more than 600,000 TEU.

As such the 600,000 TEU capacity facility is favoured first-port of call for vessels southbound from Europe. Good road network connections offer swift transit times for cargo bound for Guinea-Bissau, Mauritania, and Gambia. With its onsite rail terminal, Dakar Port is the historic gateway to Bamako, Mali.

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Q25: WHAT WERE THE IMPACTS OF THE PROJECT/PROGRAMME Tick the appropriate box(es)

Increase in employment,
Reduction in export market concentration,
Reduction in import market concentration

Q26: Additional information(maximum 300 words)

DP World Dakar has opened up a whole new world of economic possibilities for the country and connected it and other West African communities.

As a major employer and contributor to the communities in which we operate it is important to us that we attract talent from these communities that work with us to build a sustainable future.

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Q27: LESSONS LEARNT Tick the appropriate box(es)

Importance of alignment with national priorities,
Importance of alignment between different development partners in programming

Q28: Additional information(maximum 300 words)

The project is well aligned with Senegal's development strategy, and the African Development Bank's support to public-private partnerships (PPPs), which helps to reduce pressure on stretched public finances.

PRIVATE SECTOR CASE STORY TEMPLATE

Q29: PROJECT OR PROGRAMME MONITORING AND EVALUATION FRAMEWORK Tick the appropriate box(es)

Other (please specify) (No reply)

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Q30: How did you receive this case story exercise and the electronic link? Please indicate the organization that sent to you the information:

World Trade Organization